

MONTGOMERY COUNTY CONVENTION FACILITIES AUTHORITY
BOARD OF DIRECTORS

Regular Meeting

August 5, 2021

4:00 PM

via In Person – Dayton Convention Center – Room 205
and Telephonic/Electronic Means

AGENDA

- I. Roll Call
- II. Approval of minutes of the July 1, 2021 Regular Meeting Action
- III. Reports and Communications
 - A. Finance Committee Report
 - i. DCC Financing Options Update/Baird Information
 - ii. Telescoping Seating/Bleacher Replacement w/ASM Action
 - iii. Boom Lift Lease/Purchase Action
 - iv. Scissor Lift Purchase Action
 - v. DCC Lobby Carpet Replacement – Omnia Program Action
 - B. Operations Committee Report
 - i. LWC/LMC 90 Day Master Plan Agreement Action
 - C. Fiscal Officer Report, Sean Fraunfelter, Interim Fiscal Officer
 - i. DCC June Financials w/ASM Global Action
 - ii. The Shuttered Venue Operators Grant (SVOG) program Information
 - D. Executive Director Report, Pam Plageman, MCCFA Executive Director
 - i. Progress Report – Dayton Convention Center Improvements
 - ii. Updates on Hotel/Motel Tax Collections
- IV. Executive Session – If needed, to consider the purpose of conducting a conference with an attorney or attorneys for the Authority concerning disputes involving the Authority that are the subject of pending or imminent court action. Upon conclusion of the executive session, the Board will reconvene its meeting of the Board of Directors.
- V. Other Business
- VI. Next Meeting Date: September 2, 2021 4:00 PM – In Person at DCC
- VII. Adjournment Action

MCCFA Board of Director's Meeting
July 1, 2021 Minutes

**MONTGOMERY COUNTY CONVENTION FACILITIES
AUTHORITY
BOARD OF DIRECTORS**

Regular Meeting Minutes
July 1, 2021 3:00 P.M.
Dayton Convention Center, Board Room 205

BOARD OF DIRECTORS

PRESENT: Walter Reynolds, Chair; David Abney; Elizabeth Connor; Jeff Gore; Belinda Kenley; Mike Stevens; LaShea Lofton, and Tom Whelley. Jacquelyn Powell attended via electronic means and consistent with Ohio's Open Meetings Law, did not vote on matters during the meeting;

EXCUSED: Jeff Gore, Kevin Weckesser and David Abney

GUESTS: Pam Plageman, Executive Director
Sean Fraunfelter, Fiscal Officer
Kelli Donahoe, John Page ASM Global
Vicki Giambrone, CBD Advisors
Shannon Martin, Bricker & Eckler

I. Roll Call

Chairman Reynolds called the meeting to order at 03:03 P.M. and Ms. Giambrone called the roll.

II. Approval of minutes of the May 6, 2021 Meeting Minutes

Chairman Reynolds asked members of the Board if they had any edits to the May meeting minutes. Ms. Powell stated there was an extra word under the Finance Committee report, Robert W. Baird & Co. Engagement Letter for Financial Services. With that change noted, Mr. Reynolds called for a motion to approve the minutes.

MOTION: It was then moved by Ms. Conner and seconded by Mr. Whelley and unanimously voted "to approve the May 6, 2021 meeting minutes with corrections."

III. Reports & Communication

A. Finance Committee Report

i. Procurement Policy

Ms. Lofton presented the procurement policy on behalf of the Finance Committee. She stated it outlines the process and scope of securing goods and services and notes the exceptions such as specialized services and/or emergencies. She went on to say that the policy establishes set spending levels and the policy is compliant with state rules. Ms. Lofton added they are still working on some minor wording changes to page 6 and that the Finance Committee recommends approval of the policy with those changes.

Mr. Reynolds asked if the policy is consistent with policies of other like public bodies. Ms. Lofton answered affirmatively and stated that there had also been a review by the legal team and that review found the policy was compliant and consistent with other public bodies.

MOTION: It was then moved by Ms. Kenley and seconded by Mr. Whelley and unanimously voted “to approve the adoption of the Procurement Policy as recommended by the Finance Committee.”

ii. Bond Counsel RFQ Award

Mr. Whelley presented on behalf of the Finance Committee and stated that Robert W. Baird & Co. worked with the Finance Committee to establish and facilitate the process to select Bond Counsel. He stated that proposals were received, and the Finance Committee reviewed each proposal. Mr. Whelley went on to state that the proposal from Bricker & Eckler was the most responsive overall, and the Finance Committee recommends Bricker & Eckler to serve as Bond Counsel for the MCCFA.

MOTION: It was then moved by Ms. Kenley and seconded by Mr. Stevens and unanimously voted “to approve Bricker & Eckler as the Bond Counsel as recommended by the Finance Committee.”

iii. DCC Elevator Cab Refurbishment/ASM Capital

Ms. Plageman stated that the Convention Center elevator cabs have been in need of refurbishment, and Oracle Elevator led a competitive bid process to improve the cabs. She stated the Finance Committee reviewed the bids and is recommending JSI as the firm to complete the work. Mr. Whelley asked how long the work is expected to take, and Ms. Plageman stated the project will take 8 to 12 weeks based on the availability of the materials.

MOTION: It was then moved by Ms. Lofton and seconded by Ms. Connor and unanimously voted “to engage JSI to complete the elevator cab renovations as recommended by the Finance Committee.”

iv. DCC Lobby Furniture Replacements/ASM Capital

Ms. Plageman informed the Board that the team had been working to identify options for the replacement the lobby furnishings. She stated that through a competitive bidding process, the Finance Committee has elected Elements IV Interiors, a local MBE firm for that work.

MOTION: It was then moved by Ms. Kenley and seconded by Mr. Stevens and unanimously voted “to approve the lobby furniture replacement with Elements IV Interiors as recommended by the Finance Committee.”

B. Operations Committee Report

i. Architect Design RFQ/Award

Ms. Kenley presented on behalf of the Operations Committee that David O’Neal had led the RFQ process to select an Architectural and Design firm to lead the renovation process. Ms. Kenley and Ms. Plageman described the evaluation process and the proposals received from the various responding firm and reported the recommendation of the committee to select LWC, Inc. and LMN Architects.

MOTION: It was then moved by Ms. Kenley and seconded by Ms. Lofton and unanimously voted “to select the partnership of LWC, Inc. and LMN Architects to serve as the Architects Design firm for the facility renovation as recommended by the Operations Committee.”

C. Fiscal Officer Report

i. May Financial Report including DCC April Financials

Mr. Fraunfelter presented the financials and shared that hotel/motel tax collections are increasing and most of the collection issues have been resolved. He stated that the process of E-checks has worked well with 85% of collections coming through that process. Mr. Whelley asked about the need to add credit cards as a payment option and pass along a fee to those who choose that option. Ms. Lofton stated that the rules associated with governmental agencies are different. Mr. Fraunfelter stated the costs associated with that option make it less desirable and currently that has not been a regular request. Mr. Whelley then suggested the MCCFA staff do an update for the hotel/motel community, so they know how the funds are being utilized.

Mr. Fraunfelter informed the Board that the Finance Committee continues to review the financials as well.

MOTION: It was then moved by Mr. Whelley and seconded by Mr. Stevens and unanimously voted “to approve the May Financial Report and April Financials as presented.”

ii. 2021 Revised Budget w/ASM Global

Mr. Fraunfelter presented to the Board the revised budget based on consultation with the ASM Global team. He noted that he will continue to include the financials for the joint account with ASM Global which includes the operating costs.

MOTION: It was then moved by Ms. Lofton and seconded by Ms. Connor and unanimously voted “to approve the 2021 Revised Budget as presented”.

D. Executive Director Report

i. Progress Report – Dayton Convention Center Improvements

Ms. Plageman stated that repairs and improvements continue. She stated that both chiller units are now working for the first time in many years. She then added that repairs were made to the escalators and new signage is being installed.

Ms. Donahoe, the new General Manager of the Dayton Convention Center, reported that the new staff is in place, and they bring considerable sales and operations experience. They are already showing some success with 41 events booked for the remainder of 2021, and 47 events booked for 2022. She added that the new software will allow for a better booking and planning process and will be a huge improvement for those interested in booking an event.

Ms. Lofton asked now that the reopening had taken place, how will the Center reach out to groups. Ms. Donahoe stated that she is partnering with Ms. Powell's team to reach out to those who have booked in the past.

Ms. Plageman added that the plan is to host a stakeholder's event for the hotel/motel operators. She added that a separate event for other community leaders would also be held sometime in September.

ii. Cooperative Purchasing – Joint Powers Authority (JPA) R.C. 9.48(C).

Ms. Plageman shared that the City of Dayton staff had shared with her the opportunity to use Sourcewell and Omnia Partners for cooperative purchasing. She stated that the products and vendors they use are approved, Ohio State recognized, cooperative contracting methods that meet and satisfy the public bid process for products and vendors. The vendors and products have already gone through the competitive RFP process and are awarded contracts by procurement experts. She stated that this will provide the MCCFA the ability to speed up the process and also fulfill any state requirements for bidding or RFP process via Joint Powers Authority (JPA).

iii. Updates on Hotel/Motel Tax Collections – April/May 2021

Ms. Plageman reiterated Mr. Fraunfelter comments regarding the strong increases and collection of the Hotel/Motel excise tax. She noted that now that they have gotten the right addresses and contacts for some of the properties, much of the confusion or lack of payment has been resolved.

Ms. Plageman also stated that beginning July 10th the City of Dayton will also be transferring the first quarterly payment of City Hotel/Motel Excise tax over to the MCCFA.

IV. Executive Session

Ms. Kenley made a motion to adjourn to Executive Sessions for the purpose of conducting a conference with an attorney or attorneys for the Authority concerning disputes involving the Authority that are the subject of pending or imminent court action. The motion was seconded by Mr. Stevens.

After a roll call vote, the Board adjourned to executive session and invited Ms. Plageman, Ms. Martin, Mr. Fraunfelter and Ms. Giambrone to join the session. Following discussion with counsel, a motion and roll call vote, the Board returned to open session.

V. Other Business

Ms. Martin was asked to elaborate on the requirement of Ohio's Open Meetings Law now that the exception permitting use of virtual meetings has expired. Ms. Martin informed the Board that Members can still join virtually, but they will be unable to participate and vote on matters.

Mr. Reynolds announced that Mr. Brush had to resign his role on the Board due to work commitments. He noted that the County Commissioners will make a new appointment, and he has spoken with Commissioner Dodge.

Mr. Reynolds also asked if the Board would be willing to change the time of the meeting to meet Mr. Gore's request. He is a teacher, now that meetings are in person, he cannot make the 3:00 P.M. timeline. The group discussed changing the start time to 4:00 P.M.

Ms. Giambrone suggested that the Board host a legislative roundtable for the regional delegation so that they can see the progress since they passed the legislation last year to create the MCCFA. The Board agreed and asked Ms. Giambrone to assist.

Mr. Reynolds then reminded the Board the next meeting is August 5th at 4:00 P.M.

MOTION: It was motioned by Ms. Lofton and seconded by Ms. Kenley and unanimously approved to adjourn at 4:55 P.M.

CERTIFICATE

The undersigned Secretary of the Board of Directors of the Montgomery County Convention Facilities Authority hereby certifies that the foregoing is a true copy of the minutes of the July 1, 2021, meeting of the Board of Directors of said Convention Facilities Authority, as approved by the Board on August 5, 2021.

Secretary, Board of Directors
Montgomery County Convention
Facilities Authority

MCCFA Board of Director's Meeting

FINANCE COMMITTEE

Report



husseyseating™

YOUR PARTNER FOR SEATING SOLUTIONS

Proposal For New Portable
Telescopic Platforms

6/14/21

hussey

YOUR PARTNER FOR SEATING SOLUTIONS

CITY - SPORTS RENOVATION EXPERIENCE



CHI HEALTH ARENA
(owner - renovation)



ALAMO DOME
(owner - renovation)



HEB CENTER
(Owner selected)



AMERICAN BANK CENTER
(owner - renovation)



CENTURY LINK ARENA
(owner selected)



Wintrust Arena
(contractor selected)



KANSAS CITY CC
(owner selected)



DENNY STANFORD ARENA
(Contractor Selected)

PRO-SPORTS RENOVATION EXPERIENCE



BANKERS LIFE FIELD HOUSE
(owner selected)



MERCEDES BENZ DOME
(owner selected)



TALKING STICK RESORT ARENA
(owner selected)



ENTERPRISE CENTER
(owner selected)



SCOTIABANK ARENA
(owner selected)



UNITED CENTER
(owner selected)



BRIDGESTONE ARENA
(owner selected)



HONDA CENTER
(owner selected)



QTY	Product	Price (Sourcewell)
1,314	Portable Fork-liftable Maxam Plus Telescopic with poly deck walking surface	
1,314	Padded Upholstered Metro Seats with gas strut lift-assist mechanism	
1	Demolition and Disposal of existing telescopic	
	TOTAL COST	\$1,169,896.00
	ALTERNATE PRICING	
1	Add for Aluminum Decking walking surface	\$139,331.00
1	Add for Aisle Lights	\$21,444.00

Sourcewell Co-Op Purchasing

Sourcewell
Formerly NJPA

Awarded Contract

Contract # 100814-HSC

City of Dayton Sourcewell ID# - 50057

Sourcewell – Cooperative Purchasing

Sourcewell is an approved contracting method in all 50 states including Ohio that **meets and satisfies** the public bid process for products and vendors that have gone through the Sourcewell RFP process. This give all government agencies, school's or non-profit's the ability to purchase any of Hussey Seating equipment without having to issue **another RFP or bid**. We provide a cost sheet to purchasing to confirm pricing with our Sourcewell published discounts.

SOURCEWELL ADVANTAGES:

- Sourcewell is a government agency that has already bid all of Hussey seating products and has qualified Hussey Seating as the most responsive bidder for our product offering. This **saves you months** in the selection process by picking Hussey Seating from day one since we already fulfill any state requirements for bidding or RFP process via Joint Powers laws.
- Our price list is published since it has already been bid and all cost estimates are audited by Sourcewell.
- Eliminates contractor/Architect fees as Hussey Seating pricing includes this coordination.
- Eliminates bid disputes on RFP's or bid day which cost money and time.
- **Change order disputes are eliminated** as our price list is published to you and audited by Sourcewell.
- Allows you to order exactly the product you want as we work with you to design solutions geared toward your events and building operations.
- All drawings and samples are done at no additional cost.
- Future replacement parts can be purchased on Sourcewell, so you are guarantee the best pricing.

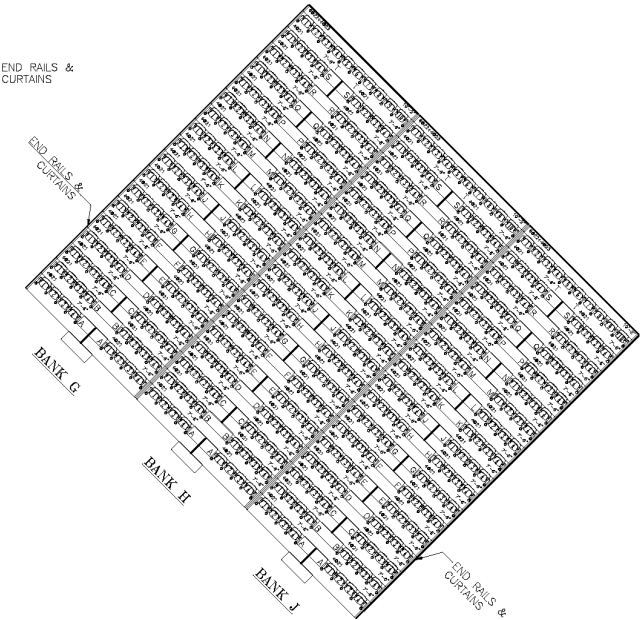
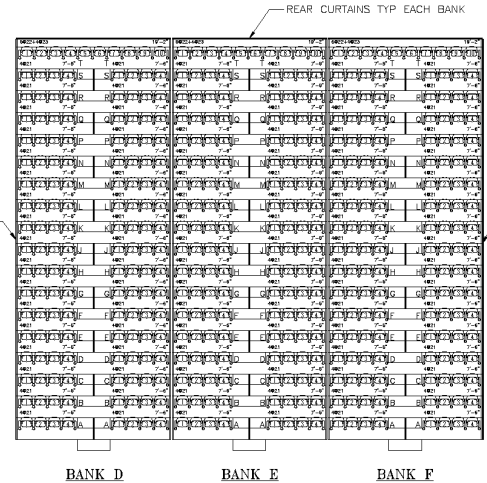
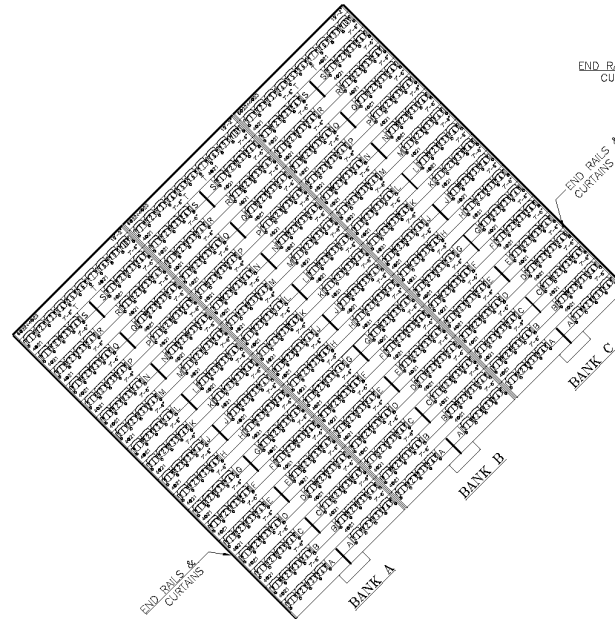
FEW OTHER GOVERNMENT AGENCIES USING SOURCEWELL

1. Dayton Metropolitan Housing Authority
2. City of Dayton Wastewater Treatment
3. Dayton International Airport
4. Dayton Metro Library
5. State of Ohio

- Pricing reflects all material, labor, and freight for complete manufacturing and installation.
- Prevailing wage rates quoted
- Curtains for sides and back are included
- Cup holders on seats are excluded
- Payment/performance bond and taxes are not included.
- Proposal is good for 15 days
- Grey Poly Deck walking surface quoted with and add for aluminum.
- Submittal drawings / seat manifest included in proposal.
- First year telescopic platform inspection required by code included in proposal for no cost.
- Storage Carts for rails and curtains are included
- Intermediate steps are included
- Demolition and Disposal of existing telescopic included
- All finishes and colors quoted are Hussey Seating standard colors
- Bagging of Seats to keep them clean after installation is not part of this proposal along with final cleaning of seats
- Aisle lights are not part of this proposal but shown as an additional cost.
- Drive motors and connections to plug into building will be part of these 9 telescopic sections. Building power connections to be provided and coordinated by other.
- Pricing reflects 1% spare parts
- No other configurations are quoted other than the one shown on attached drawings.
- Telescopic platforms are portable by forklifting them into place. Please review note on forklift size needed to move these portable telescopic into place.

NOTES





MANIFEST PLAN

PLAN OF SEATING
1/8" = 1'-0"

IMPORTANT NOTE REGARDING END RAILS:
ALL VERTICAL END RAILS NEED TO BE REMOVED TO ALLOW THE BLEACHER TO CLOSE.

SMOKE PROTECTED FACILITIES NOTE
The seating configurations depicted are based on a smoke protected assembly seating area. If the seating facility does not meet smoke protected assembly seating requirements additional egress is required, necessitating a seating reconfiguration.

METRO SEAT SUMMARY	
SIZE	QUANTITY
18" (433)	0
19" (433)	0
20" (528)	0
21" (528)	1224
22" (528)	54
23" (528)	26
24" (528)	0
TOTAL	1324

husseyseating™
SINCE 1935
YOUR PARTNER FOR SEATING SOLUTIONS
38 DIER STREET EXT.
NORTH BERWICK, ME 03906
TELEPHONE: (207) 676-2271 FAX: (207) 676-9815

DAYTON CONVENTION CENTER
DAYTON, OH

The layout shown is drawn per Hussey Seating Company's interpretation of :
CODE REFERENCE
If the applicable code is different than the stated code please provide correct code information.

01	DR	06/04/21	ORIGINAL
02	CHK		
03	REV	DATE	DESCRIPTION

DEALER: **DIRECT**

DRAWN BY: **CHK** CHECKED BY: **CHK**

SHEET TITLE: **MANIFEST PLAN**

SHEET NO.: **ALL BANKS**

HUSSEY ORDER NO.: **MPQ-** FILE NAME: **PROPOSAL**

SHEET NO.: **MP01**

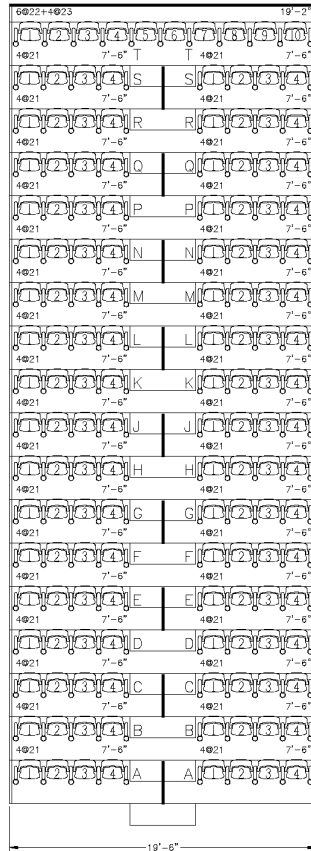
THE AMERICANS WITH DISABILITIES ACT (ADA), S.W. AS WELL AS THE BUILDING CODE, REQUIRE THAT A DEFINED NUMBER OF ACCESSIBLE SEATING LOCATIONS, WITH COMPANION CHAIRS, BE INTEGRATED INTO THE SEATING BANK. THE NUMBER OF ACCESSIBLE SEATING LOCATIONS THAT IS REQUIRED IS BASED ON THE TOTAL NUMBER OF SEATING LOCATIONS BEING ADDED TO THE SPACE. ON THE LAYOUTS PROVIDED, NO ACCESSIBLE SEATING LOCATIONS ARE REQUIRED; YET ONLY XX LOCATIONS HAVE BEEN PROVIDED. HUSSEY SEATING CO. HAS INFORMED THAT THE REMAINING REQUIRED ACCESSIBLE SEATING LOCATIONS ARE TO BE PROVIDED BY THE SEATING MANUFACTURER. THE SUBMITTER IS BEING ADVISED AND ACKNOWLEDGES THIS, AND CONFIRMS THAT THE REMAINING ACCESSIBLE SEATING LOCATIONS MEET THE REQUIREMENTS OF ADA AND THE BUILDING CODE.

ALL VERTICAL END RAILS NEED TO BE REMOVED TO ALLOW THE BLEACHER TO CLOSE. USE D-RINGS AND APPROPRIATE SAFETY HARNESS WHEN REMOVING RAILED ENDS.

SUPPLY 2" WIDE ADHESIVE STRIP OF
70% CONTRASTING COLOR AT NOSINGS
OF ALL AISLE TREADS (TYP).

REMOVABLE END CURTAINS PROVIDED TO TIER 10.
NOT PROVIDED ON TIERS BEYOND ADJACENT WALL.

REMOVABLE ENDRAIL SOCKETS ARE SUPPLIED FOR EACH
EACH BANK, BUT REFER TO THE QUOTE FOR THE QUANTITY
OF END RAILS AND END CURTAINS PROVIDED FOR THE
CONFIGURATIONS SHOWN.



PLAN OF SEATING
1/4" = 1'-0"

WALL CONSTRUCTION = _____ (VERIFY)
FLOOR CONSTRUCTION = _____ (VERIFY)



PLAN NORTH

METRO SEAT SUMMARY	
SIZE	QUANTITY
18" (458)	0
19" (483)	0
20" (518)	0
21" (534)	136
22" (559)	6
23" (584)	4
24" (610)	0
TOTAL:	146

PLATFORM SPECIFICATIONS		ACCESSORIES		FINISH SCHEDULE: MXP PLATFORMS	
1. 14 TIER RECESSED PLATFORM	1. 2 – REMOVABLE FRONT STEPS W/ NON-SLIP TREAD	10. FALL RESTRAINT ANCHORS	REMOVABLE END RAILS	N/A	
2. 36.00" ROW SPACING @ 12" RISE	2. PERMANENT TRUNCATION TO 4TH TIER	11. 3 PH INTEGRAL POWER WITH STEERING CAPABILITIES	FRONT & REAR RAILS	N/A	
3. 1ST TIER INTEGRAL POWER	3. 5TH TIER CUTOUT: LH SIDE OF PLATFORM W/FRONT CURTAIN	12. END CURTAIN AT LH END OF PLATFORM	ASILE RAILS	983 BLACK	
4.	4. REMOVABLE END RAILS AND END RAIL SOCKETS AT LH END OF PLATFORM	13. STEEL HINGED GAP CLOSURES	1ST TIER SHIRT	BLACK POLYESTER	
5.	5. END CAPS AT RH END OF PLATFORM	14. 36" ROW SPACING	FRONT CURTAINS	COLOR: N/A	
6.	6. INTERMEDIATE ASILE STEPS AND TRANSITION STEP WITH NON-SLIP TREAD	15. FRONT RAILS AT TRUNCATION & CUTOUT	END CURTAINS	COLOR: N/A	
7.	7. ASILE RAILS – P STYLE	16. SEAT NUMBERS & ROW NUMBERS	ASILE STEPS	UNFINISHED PLYWOOD W/CARPET	
8.	8. FRONT PANELS UNFINISHED W/FRONT CURTAIN	17.	DECKING (MXP)	UNFINISHED PLYWOOD W/CARPET	
9.	9. 1" THICK POLYDECK (GREY)	18.	HOISING	CLEAR ANODIZED ALUMINUM	
			UNDERSTRUCTURE	BLACK ALKID ENAMEL	
			REAR RISER	BLACK POWDER COAT	
			FALL RESTRAINTS	STEEL (BRONZE PLATED)	
			SAFETY WALK	NON-SLIP TAPE (GREY & YELLOW)	
			GAP CLOSURES	N/A	
			CARPET	TBD	
			SEAT NO. & ROW LETTERS	TBD	

The seating configurations depicted are based on a smoke protected assembly seating area. If the seating facility does not meet smoke protected assembly seating requirements additional egress is required, necessitating a seating reconfiguration.

SEATING LAYOUT HAS BEEN DESIGNED & VERIFIED BASED ON THE CODE RELATED UNDER THE GENERAL NOTES. CHANGES MAY NEED TO BE MADE IF A NEW CODE IS REQUIRED.

PLEASE VERIFY
CODE AND SMOKE
PROTECTION



DAYTON CONVENTION
CENTER
DAYTON, OH

The layout shown is drawn per Hussey Sealing
Company's interpretation of :
CODE REFERENCE
If the applicable code is different than the state
code please provide correct code information.

0	DFT	ren/64/6	ORIGINAL
REV	CHK	DATE	DESCRIPTION

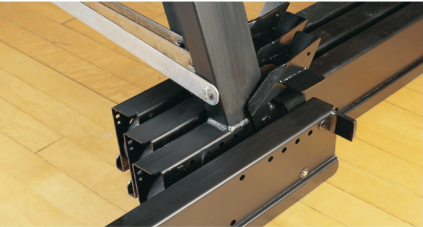
DEALER:	
DIRECT	
DRAWN BY:	CHECKED BY:
DRAFTER	CHK
SHEET TITLE:	
PLAN OF SEATING	

HUSSEY ORDER NO.	FILE NAME:
MPQ-	PROPOSAL

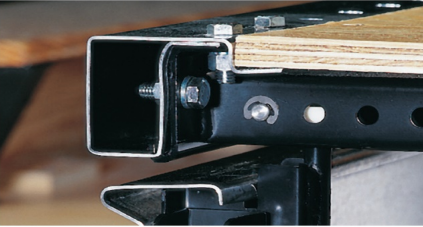
SHEET No.:
FP01

MAXAM+

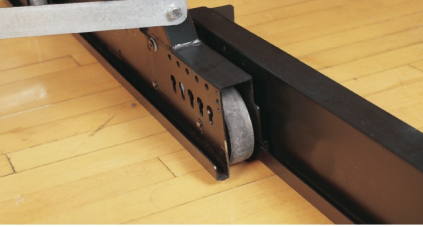
UNDERSTRUCTURE



A. Posi-Lock™ LX
These automatic row locks prevent accidental closure when the system is in use. This patented, innovative, low-profile design minimizes the chance of accidental damage, ensuring consistent operation.



B. Nose & Riser Beam
These rolled form structural members provide continuous deck support, and are through-bolted to the frame and stabilizers. These designs deliver unparalleled strength, durability and rigidity.



C. Continuous Positive Interglide
This interlocking glide system is a rigid, one-piece formed design which tracks better and operates easier than systems with 1/2" (13 mm) row to row engagement. The 10" (254 mm) minimum interlock provides the industry's most rigid, stable design. Our wheels are 5" (127 mm), resulting in less rolling friction.



D. Captive Interlock & Adjustable Row Stops
The Captive Interlock System engages and aligns deck to deck. In addition, MAXAM® can be configured for three different row-spacing setups—adjustable on-site if required. MAXAM incorporates three stabilizer assemblies per section to provide improved tracking and stability.



E. Full-Length Captured Decking
Decking is captive in the riser beam and rests on the nose, firmly secured by the seat bracket. This system provides a stiff, secure walking surface with no exposed hardware. MAXAM is the only telescopic gym seat that utilizes transverse decking, using decking materials in accordance with their industry span rating. Load tested and independently verified, MAXAM's support system provides an enhanced level of performance, safety and stability.

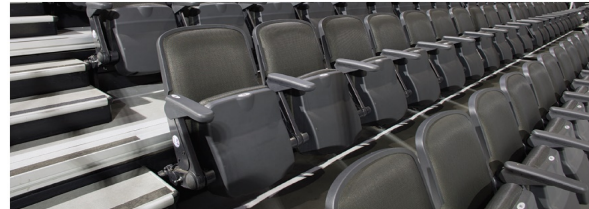


F. Slant Frame Design
Load-tested and certified for 30 tier single stack sections up to 25' 6" (7772 mm), our slant frame design delivers improved cantilever strength and capacity. It also simplifies the installation process, reducing downtime for the facility. Critical support areas are all fastened with bolts, lock washers and hex nuts. Only MAXAM incorporates a steel to steel connection where the frame meets the wall, creating a stronger union and a safer gym seat.

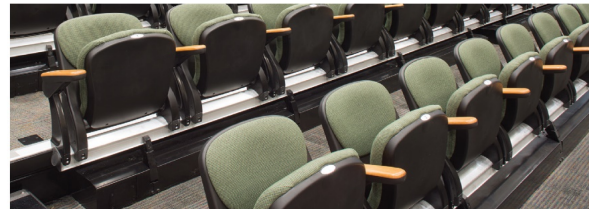


G. Tension Bracing
Through bolted to the frame to provide additional stability. All bracing is coined to remove sharp edges, and all ends are rounded for safety.

SEATING OPTIONS



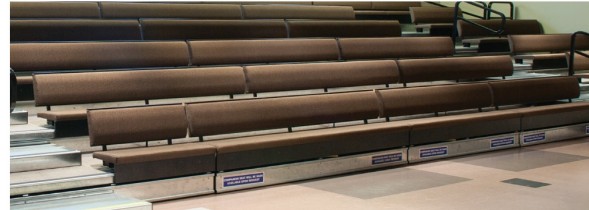
Quattro Forward-Fold



Metro Upholstered



Metro Polymer



Upholstered Bench Seats | Club Bench



CourtSide 10 or 12 Seats with Backrests



- Fold and lift up to 14 Seats at a time from the aisle.
- Gas struts instead of springs = less maintenance.
- Cup Holders optional W/armrest.
- Padded seat bottoms and backs

metro SEATS

<https://www.youtube.com/watch?v=TybzFCyV0-E>

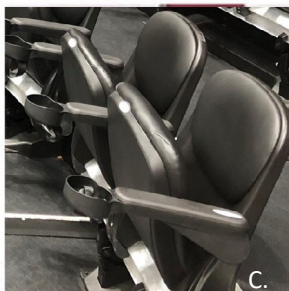
<https://www.youtube.com/watch?v=VyDb0wCnQDo>

Comfortable Telescopic Platforms are no longer a dream, courtesy of the wide variety of seating solutions that both our MAXAM+™ and MXP Telescopic can support. Sleek, slim and easy to install, the Metro™ line is a giant leap towards getting the most out of your facility. Available in both telescopic and fixed versions, Metro allows perfect continuity throughout a facility. Metro features whisper-quiet seat operation and fits in an amazingly tiny 6 ½" (165 mm) stored envelope.

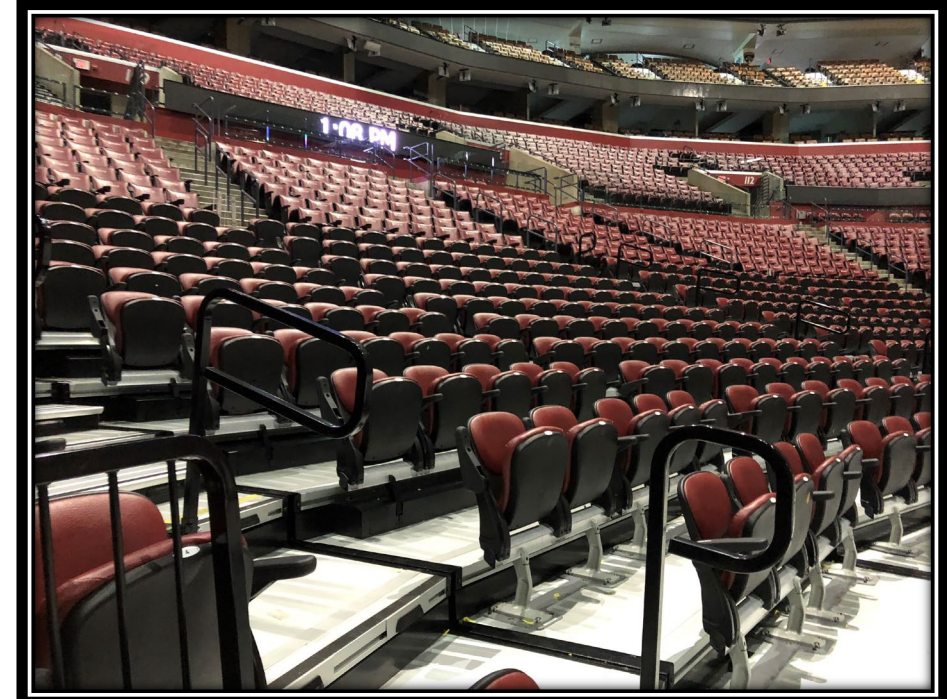
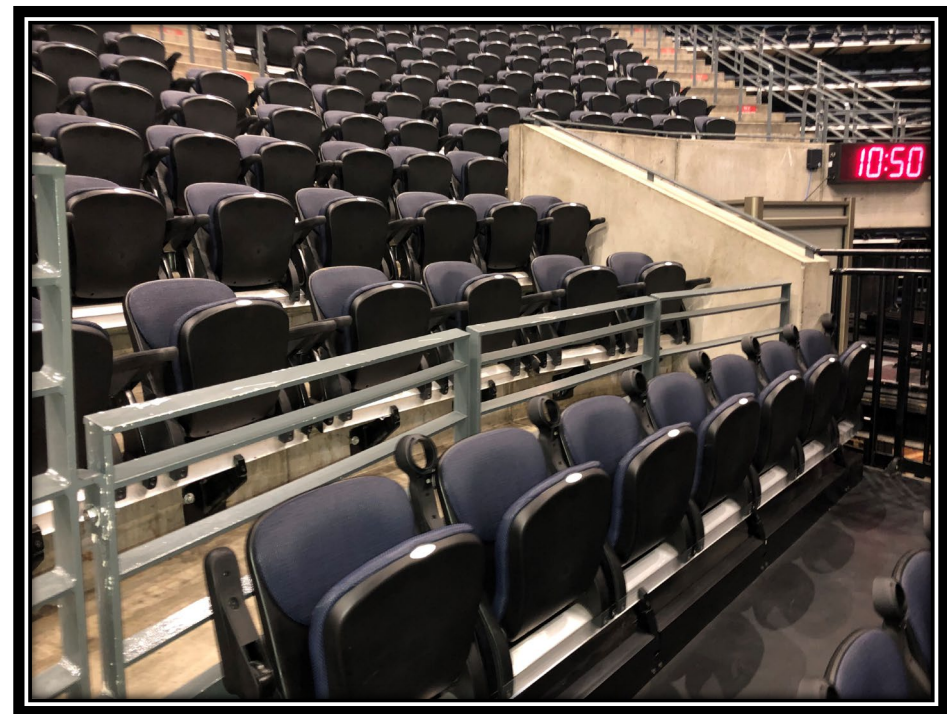
Metro seats easily fit into both new and existing facility dimensions. The beam-based system allows easy adjustment and makes future maintenance, chair replacement and upgrading a breeze. Composite finishes from all polymer to fully padded seats provide patrons with a singularly comfortable game time experience with this ergonomically designed seat. Gas strut lift assist mechanisms and the ability to quickly adjust the seat to limit movement make this seat a fan of the facilities operations staff.

IMPROVE YOUR FAN EXPERIENCE METRO SEAT

- The Metro seats incorporate both comfort and style. The entire seat is molded using advanced engineering polymers, and is available in 18", 19", 20", 21" & 22" standard widths (or any variation in-between).
- Metro has a full line of arm options including polymer, upholstered and wood, as well as cup holders, and many other accessories.
- Metro chairs are available with polymer-finish seats and backs, or upholstered back pads and seats. They're also available in a fully enveloped seat. Equipped with our folding tablet arm. Combinations of back and seat styles are also available to allow further differentiation of seating sections.
- Metro may be deployed with or without arms and the seat width is easily varied for ideal seating layouts or to maximize capacity.
- Metro is available with a choice of either semi automated (2-14 chairs) or manual (1-4 chairs) fold-down mechanisms.
- Available in both standard and customer colors.



Quattro Performance Polymer ■ Metro





Miami Industrial Trucks, Inc.
2830 E. River Rd., Dayton, OH 45439
1-800-444-4808 www.mitlift.com
Parts | Service | Sales | Rental

Date: May 11, 2021
Company: MCCFA
Attention: Pam Plageman
Address: 22 East 5th Street, Dayton, OH 45402
Telephone: 859-818-2411
E-mail: pplageman@montgomerycountycfa.org

Quote #: BM04112102



Thank you for considering the following equipment from Miami Industrial Trucks:

NEW 2021 GENIE Z45/25J DC BOOM LIFT

45' 9" Platform Height, 51' 9" Working Height
24' 1" Maximum Horizontal Reach
23' 9" of Up & Over Clearance
Industrial Non-Marking Tires
6' Platform
2 Wheel Drive with Non Oscillating Axles
355 Degree Turret Rotation with 160 Degree Platform Rotation
500 lb. Basket Capacity / 6ft dual entry w/ swing gate
180 Degree Platform Rotation
Proportional Controls for Lift and Drive Functions
30% Gradeability / 3 mph Travel Speed (stowed)
Emergency Lowering From Base



Genie Warranty – 1 year electrical, 3 year hydraulics, 5 year structure

Lease to own options:

36 months \$1,775.45/month
48 months \$1,358.77/month
60 months \$1,109.06/month
Payment does not include applicable taxes

Current rental rate \$1,670.00/month

* Current lead: 28 weeks

*Current on site Rental price
Honored until new Boom arrives
New Rate \$1109.06 vs. \$1670.40 = \$561.34
Savings
Per month*

Tax not included | Price valid for 30 days
Equipment will be shipped to Customer location unless otherwise specified

Respectfully Submitted,
Bryan Mardis
Product Specialist
Cell: 937-308-1577
bmardis@mitlift.com

Accepted By:

Signature

Date

Title

Purchase Order #



ASM Global
22 East 5th Street
Dayton, Ohio 45402

July 14, 2021

Attn: Mr. Ryan Thorpe;

Thank you for the opportunity to quote on the following items:

One (1) New Genie GS2032 Scissor Lift

- Max. Working Height 25'11"
 - 800 lb. Capacity
 - Width 2'8"
 - Length 8'
 - Weight 3,574 lbs.
- Investment for Above: \$15,783.00*

Finance Options:

36 Month Full Payout Lease: \$462.37 Mo.
48 Month Full Payout Lease: \$352.84 Mo.
60 Month Full Payout Lease: \$287.12 Mo.

One (1) New Genie GS2632 Scissor Lift

- Max. Working Height 32'1"
 - 500 lb. Capacity
 - Width 2'8"
 - Length 8'
 - Weight 4,413 lbs.
- Investment for Above: \$19,781.00*

Finance Options:

36 Month Full Payment Lease: \$579.62 Mo.
48 Month Full Payment Lease: \$442.22 Mo.
60 Month Full Payment Lease: \$359.85 Mo.

One (1) New Genie Z45/25J Boom Lift

- Max. Working Height 51'9"
 - Max Horizontal Reach 25'1"
 - Max Up and Over Clearance 23'9"
 - Capacity 500 lbs.
- Investment for Above: \$62,648.00

Finance Options:

36 Month Full Payout Lease: \$1,835.72 Mo.
48 Month Full Payout Lease: \$1,400.56 Mo.
60 Month Full Payout Lease: \$1,139.68 Mo.

Lead time: 24 Weeks Scissor Lifts/ 37 Weeks Boom Lift
*Sales Tax not included

Respectfully,

Acceptance of Proposal

Andy Wiechers

Andy Wiechers
Material Handling Specialist

Name

Date



Milliken Services, LLC

Customer Proposal

OMNIA PARTNERS Contract - 2020002150

OMNIA Member #:

MQ Number:

1021000921

Proposal Date: 7/9/2021

Project Name:	Dayton Convention Center 1st Flr Lobby	Milliken Sales Rep:	Jon Deibel
City, State, Zip:	Dayton, OH 45402	Primary Phone:	513-218-5718
Project Number:		Email:	jon.deibel@milliken.com
Seller (company):	Milliken Services, LLC	Project Manager:	Tammy Drake
Address:	201 W. Lukken Industrial Drive	Primary Phone:	706-880-5727
City, State, Zip:	LaGrange, GA 30240	Email:	tammy.drake@milliken.com
Customer (company):	Montgomery County Conv Facilities A	Contact Person:	Pam Plageman
Address:	22 E 5th St	Primary Phone:	
City, State, Zip:	Dayton OH 45402	Email:	pplageman@montgomerycountycfa.org
Bill To (company):	Montgomery County Conv Facilities A	Contact Person:	Pam Plageman
Address:	22 E 5th St	Primary Phone:	
City, State, Zip:	Dayton OH 45402	Email:	pplageman@montgomerycountycfa.org

Item	Qty	Unit of Measure	Unit Price	Total
Live Circuit, Current CUR266-119, Chroma with Energy	389.298	SY	\$ 26.02	\$ 10,129.53
Live Circuit, Current CUR266, Energy	133.354	SY	\$ 26.02	\$ 3,469.87
Obex Tile, Fizz Cut X	53.222	SY	\$ 68.21	\$ 3,630.27
Standard Carpet Tile Adhesive (order by pail)	5.000	4-gal. pail	\$ 129.94	\$ 649.70
Labor: Remove Existing Carpet	518.000	SY	\$ 2.93	\$ 1,517.74
Material Disposal	518.000	SY	\$ 1.00	\$ 518.00
Floor Prep	4,662.000	SF	\$ 0.63	\$ 2,937.06
Labor: Install Carpet (renovation)	565.000	SY	\$ 5.59	\$ 3,158.35
Proejct Management Fee	1.000	Each	\$ 1,763.05	\$ 1,763.05

TOTAL **\$ 27,773.57**

If there is a change in materials or scope of work, a new proposal must be issued by Milliken Services, LLC.

Any revisions made to this proposal will invalidate the proposal.

This proposal is valid for 30 days from the "Proposal Date" posted at the top of this form.

Prices are subject to change based on price increases or modifications if they fall during this timeframe.

Special Conditions:

Notes:

- 1) This quotation is based on preliminary drawings. If actual yardage requirements are different, the price may change.
- 2) Pricing for installation is subject to change based upon flooring conditions and preparation requirements. Refer to Special Conditions above (if applicable) for more information.
- 3) Unless stated otherwise in proposal, the following exclusions apply: Major floor prep and leveling; Hoisting; Handling electronic equipment (including but not limited to computers, telephones, and personal belongings); Payment and performance bonds; Floor and equipment protection; Long-term storage of materials; and asbestos identification, testing, and abatement. If materials are suspected to contain asbestos during work, all work will immediately stop and it is the sole responsibility of the customer to conduct testing and abatement.
- 4) Site Conditions: Area must be enclosed, a minimum of 65 degrees, and HVAC running for 72 hours prior to install. Area must be clear of equipment and materials from other trades. Subfloor must be structurally sound and suitable for specified flooring. Scheduling delays and site unprepared may result in additional costs.
- 5) Installation schedule to be agreed upon by the customer and Milliken. Disruptions or unplanned changes in owner's schedule may result in additional costs.
- 6) Taxes will be applied unless appropriate tax exempt documentation is received by the customer prior to invoicing.
- 7) Materials are billed separate from installation, subject to POD at ship-to.
- 8) Material prices include freight. Rates do not include special freight services unless specified in quote above.

All orders placed under Milliken's OMNIA Partners Contract are subject to
Milliken's contracted terms and conditions with OMNIA Partners.

Sign and return one copy of this agreement before any work begins. Keep one copy for your records.

Seller's Representative

Signature: Tammy Drake
Printed Name: Tammy Drake

Date: 7/9/2021
Title: Project Manager

Customer's Representative

Signature: _____
Printed Name: _____

Date: _____
Title: _____

ALL PURCHASE ORDERS MUST BE MADE OUT TO: Milliken Services, LLC

**Signed proposal, a copy of your purchase order,
and a tax exempt certificate should be emailed to:**

tammy.drake@milliken.com

If mailing, please send to:

Milliken Services, LLC
Tammy Drake
201 Lukken Industrial Drive, West
LaGrange, Georgia 30240

706-880-5727

MCCFA Board of Director's Meeting

OPERATIONS COMMITTEE

Report



July 22, 2021

Pam Plageman
Executive Director
Montgomery County Convention Facilities Authority
22 E. Fifth Street
Dayton, Ohio 45402

Dear Pam:

The LWC+LMN team is pleased to submit the enclosed fee proposal to the Montgomery County Convention Facilities Authority (MCCFA) for the Dayton Convention Center master plan. The 90-day schedule begins in mid-August and concludes in mid-November.

Our scope is divided into the following categories:

Pre-Work	August
Client Meetings	August – November
Information Gathering and Analysis	August – September
Concept Exploration	September
Concept Refinement	October – November

The attached schedule provides greater detail about the scope and timeline to complete our work.

The LWC+LMN fee to complete the scope noted above and outlined in the schedule is \$258,000. Included in this fee are five finished renderings, separate from the concept level renderings produced through the course of design studies. Hourly rate sheets for LWC and LMN are attached.

An additional travel allowance of \$12,000 includes 3 site trips, for a total of 8 LMN staff trips, estimated at \$1500 per person trip (including contingency).

We are also recommending MCCFA approval of the following additional scope items: ADA assessment of the convention center (\$10,000) and creation of a three-dimensional model of the building (\$15,000).

LWC+LMN will utilize the following consultants, on an as-needed basis and bill these disciplines on an hourly basis, from a not-to-exceed allowance of \$40,000:

MEP Engineering – CMTA
Structural Engineering – Shell + Meyer
Civil Engineering – Burkhardt Engineering
Cost Estimating – Rider Levett Bucknall
IT/Data/AV/Security – Dynamix
Architectural Lighting – HLB Lighting Design



434 East First Street | Dayton, OH 45402 | 937.223.6500
801 Second Avenue | Seattle, WA 98104 | 206.682.3460

Fee Summary

LWC+LMN	\$258,000
Consultants	\$40,000 (NTE allowance)
ADA Assessment	\$10,000
3-D Building Model	<u>\$15,000</u>
	\$323,000
 Travel Expenses	 \$12,000 (reimbursable allowance)

Invoicing Schedule (NTE Amounts)

September 15 – \$30,000
October 15 – \$115,000
November 15 – \$115,000
December 15 – \$75,000

As discussed in a prior conversation, we will begin working with you to confirm dates for client and stakeholder meetings throughout the 90-day schedule to ensure appropriate engagement from key individuals and organizations.

Please let me know if you have any questions about the fee proposal. We are also in the process of finalizing an AIA contract draft for the Phase I Priority Improvements.

Our team looks forward to starting the master planning process. We have received a great deal of positive feedback, as I'm sure you have as well, about the future ahead of the Dayton Convention Center. Thank you again for selecting LWC+LMN as your partner on this transformational journey.

Sincerely,



John Fabelo, AIA
Partner
LWC Incorporated

accepted on behalf of MCCFA

DAYTON CONVENTION CENTER - MASTER PLAN SCHEDULE
07/16/2021

07 16 2021

[illegible]



2021 BILLING RATES

RATES

PARTNER	186.00
PARTNER EMERITUS	149.00
SR. PROJECT MANAGER	149.00
PROJECT MANAGER	123.00
SR. REGISTERED ARCHITECT	131.00
REGISTERED ARCHITECT	121.00
ARCHITECTURAL DESIGNER	119.00
1½ YEARS OUT OF COLLEGE (TECHNICAL, ARCH.)	93.00
ARCHITECTURAL CO-OP	83.00
SR. INTERIOR DESIGNER	120.00
INTERIOR DESIGNER	109.00
INTERIOR CO-OP	83.00
CONSTRUCTION ADMINISTRATOR MANAGER	109.00
CONSTRUCTION ADMINISTRATOR II	93.00
CONSTRUCTION ADMINISTRATOR I	85.00
GRAPHIC DESIGNER	103.00
DRAFTER	85.00
TECHNICAL SUPPORT	71.00

LMN BILLING RATE SCHEDULE

Effective January 1, 2021

(Fees adjust annually based on the Consumer Price Index for Seattle Area)

<u>POSITION</u>	<u>HOURLY RATE</u>
Partners	\$350 - \$390
Project Managers	\$250 - \$290
Project Designers	\$215 - \$255
Senior Architectural Programmers	\$185 - \$265
Senior Project Architects	\$170 - \$200
Project Architects	\$150 - \$180
Staff Architects	\$110 - \$155
Intern Architects	\$95 - \$110
Senior Interior Designers	\$170 - \$225
Interior Designers	\$110 - \$175
Urban Designers	\$120 - \$150
Technical Production Team	\$155 - \$205
Administrative	\$90 - \$140

In addition to our fees, LMN Architects charges for reimbursable expenses such as reprographics and business travel and applies a 10% mark-up.

MCCFA Board of Director's Meeting

FISCAL OFFICER'S

Report

2:09 PM

07/02/21

Montgomery County Convention Facilities Authority
Reconciliation Summary
Key Bank Operating, Period Ending 06/30/2021

	Jun 30, 21
Beginning Balance	364,929.53
Cleared Transactions	
Checks and Payments - 35 items	-304,101.52
Deposits and Credits - 15 items	762,238.16
Total Cleared Transactions	458,136.64
Cleared Balance	823,066.17
Uncleared Transactions	
Checks and Payments - 1 item	-76.04
Total Uncleared Transactions	-76.04
Register Balance as of 06/30/2021	822,990.13
Ending Balance	822,990.13

2:09 PM

07/02/21

Montgomery County Convention Facilities Authority

Reconciliation Detail

Key Bank Operating, Period Ending 06/30/2021

Type	Date	Num	Name	Clr	Amount	Balance
Beginning Balance						364,929.53
Cleared Transactions						
Checks and Payments - 35 items						
Check	5/4/2021	1056	Oracle Elevator	X	-9,860.00	-9,860.00
Check	5/13/2021	1069	CBD Advisors	X	-1,000.00	-10,860.00
Check	6/2/2021	1070	Oracle Elevator	X	-23,760.00	-34,620.00
Check	6/2/2021	1076	Ductz of S. Cincinnati	X	-11,450.00	-46,070.00
Check	6/2/2021	1077	Select Fire Protection	X	-6,500.00	-52,570.00
Check	6/2/2021	1075	Air Force One	X	-4,077.19	-56,647.19
Check	6/2/2021	1078	Ohio PERS	X	-2,584.61	-59,231.80
Check	6/2/2021	1071	Miami Industrial Tru...	X	-2,437.40	-61,669.20
Check	6/2/2021	1073	Maxim Roofing	X	-2,155.00	-63,824.20
Check	6/2/2021	1079	Fraunfelter Account...	X	-1,650.00	-65,474.20
Check	6/2/2021	1074	Ecolab	X	-635.17	-66,109.37
Check	6/2/2021	1072	Best Plumbing Spe...	X	-409.08	-66,518.45
Check	6/3/2021	debit	Cincinnati Insurance	X	-21,261.00	-87,779.45
Check	6/11/2021	1093	Payroll	X	-6,784.72	-94,564.17
Check	6/11/2021	debit	CFA - 051 Motel 6	X	-2,637.16	-97,201.33
Check	6/11/2021	debit	CFA - 051 Motel 6	X	-2,061.49	-99,262.82
Check	6/13/2021			X	-341.46	-99,604.28
Check	6/15/2021	debit	The Painting Contra...	X	-14,000.00	-113,604.28
Check	6/15/2021	debit	Ohio Deferred Comp	X	-400.00	-114,004.28
Check	6/16/2021	1091	The Painting Contra...	X	-26,535.00	-140,539.28
Check	6/16/2021	1081	NCR Corporation	X	-14,348.11	-154,887.39
Check	6/16/2021	1085	Maxim Roofing	X	-10,775.00	-165,662.39
Check	6/16/2021	1083	Best Plumbing Spe...	X	-8,597.32	-174,259.71
Check	6/16/2021	1084	LWC Incorporated	X	-7,270.00	-181,529.71
Check	6/16/2021	1088	Bricker and Eckler	X	-3,948.19	-185,477.90
Check	6/16/2021	1090	Conventional Wisdom	X	-3,175.00	-188,652.90
Check	6/16/2021	1087	Hobart Service	X	-2,279.03	-190,931.93
Check	6/16/2021	1082	Southtown Mechanical	X	-1,690.15	-192,622.08
Check	6/16/2021	1080	Ecolab	X	-1,515.34	-194,137.42
Check	6/16/2021	1089	CBD Advisors	X	-1,000.00	-195,137.42
Check	6/16/2021	1092	Sign Dynamics	X	-435.00	-195,572.42
Transfer	6/17/2021			X	-100,000.00	-295,572.42
Check	6/25/2021	1094	Payroll	X	-8,105.61	-303,678.03
Check	6/28/2021	debit	Ohio Deferred Comp	X	-400.00	-304,078.03
Check	6/29/2021	debit	Ohio BWC	X	-23.49	-304,101.52
Total Checks and Payments					-304,101.52	-304,101.52
Deposits and Credits - 15 items						
Deposit	6/1/2021			X	1,082.74	1,082.74
Deposit	6/2/2021			X	9,368.89	10,451.63
Deposit	6/8/2021			X	28,009.71	38,461.34
Deposit	6/8/2021			X	500,000.00	538,461.34
Deposit	6/14/2021			X	43,483.99	581,945.33
Transfer	6/15/2021			X	5,386.97	587,332.30
Deposit	6/17/2021			X	1,244.79	588,577.09
Deposit	6/21/2021			X	7,010.90	595,587.99
Deposit	6/22/2021			X	7,345.92	602,933.91
Deposit	6/23/2021			X	9,204.24	612,138.15
Deposit	6/23/2021			X	39,452.08	651,590.23
Deposit	6/24/2021			X	41,109.85	692,700.08
Deposit	6/28/2021			X	3,948.46	696,648.54
Deposit	6/28/2021			X	54,124.71	750,773.25
Deposit	6/30/2021			X	11,464.91	762,238.16
Total Deposits and Credits					762,238.16	762,238.16
Total Cleared Transactions					458,136.64	458,136.64
Cleared Balance					458,136.64	823,066.17



KeyBank
P.O. Box 93885
Cleveland, OH 44101-5885

Public Sector Statement
June 30, 2021
page 1 of 4

359681593729

24 T 908 00000 R EM T1
MONTGOMERY COUNTY CONVENTION
FACILITIES AUTHORITY
ONE CHAMBER PLAZA
STE. A
DAYTON OH 45402-2426

Questions or comments?
Call our Key Business Resource Center
1-888-KEY4BIZ (1-888-539-4249)

KeyNotes

At KeyBank, we want to be sure that you are aware of any changes to your deposit account agreement and disclosures.

Our Real Time Payments (RTP) Deposit Agreement has been updated to state that all receiving accounts for RTP must be located in the United States. If you receive an RTP transaction on behalf of someone else, they must be a resident of or have an account that resides in the United States.

For consumer accounts, if you have questions, you can visit your local branch or call us at 1-800-KEY@YOU®.

For business accounts, if you have questions, you can speak to your Relationship Manager or call us at 800-821-2829.

For clients using a TDD/TTY device, please call 1-800-539-8336.

Public Transaction 359681593729
MONTGOMERY COUNTY CONVENTION
FACILITIES AUTHORITY

Beginning balance 5-31-21	\$364,929.53
15 Additions	+762,238.16
38 Subtractions	-303,760.06
Net fees and charges	-341.46
Ending balance 6-30-21	\$823,066.17

Additions

Deposits	Date	Serial #	Source	
	6-1		Forte 271859	\$1,082.74 ✓
	6-2		Forte 271859	9,368.89 ✓
	6-8		Customer Deposit	28,009.71 ✓
	6-16		Customer Deposit	48,870.96 ✓
	6-17		Forte 271859	1,244.79 ✓
	6-21		Forte 271859	7,010.90 ✓

359681593729

Additions
(con't)

Deposits	Date	Serial #	Source	
	6-22		Forte 271859	7,345.92 ✓
	6-23		Customer Deposit	39,452.08 ✓
	6-23		Forte 271859	9,204.24 ✓
	6-24		Forte 271859	41,109.85 ✓
	6-28		Forte 271859	3,948.46 ✓
	6-29		Customer Deposit	53,807.49
	6-30		Credit Adjustment	317.22 ✓
	6-30		Forte 271859	11,464.91 ✓
				CPA 72 - CNA 11
Transfers	Date	Serial #	Source	
	6-8		Trf Fr DDA 0000359681617023 0101	\$500,000.00
Total additions				\$762,238.16

Subtractions

Paper Checks

* check missing from sequence

Check	Date	Amount	Check	Date	Amount	Check	Date	Amount
✓1056	6-2	\$9,860.00	✓1076	6-14	11,450.00	✓1084	6-24	7,270.00
✓1069	6-1	1,000.00	✓1077	6-8	6,500.00	✓1085	6-22	10,775.00
✓1070	6-23	23,760.00	✓1078	6-7	2,584.61	✓1087	6-22	2,279.03
✓1071	6-7	2,437.40	✓1079	6-4	1,650.00	✓1088	6-21	3,948.19
✓1072	6-7	409.08	✓1080	6-21	1,515.34	✓1089	6-24	1,000.00
✓1073	6-9	2,155.00	✓1081	6-21	14,348.11	✓1090	6-25	3,175.00
✓1074	6-8	635.17	✓1082	6-21	1,690.15	✓1091	6-16	26,535.00
✓1075	6-7	4,077.19	✓1083	6-21	8,597.32	✓1092	6-21	435.00
						Paper Checks Paid		\$148,086.59

Withdrawals	Date	Serial #	Location	
	6-3		Cinfin Insurance	\$21,261.00
	6-9		Montgomery Countnet Pay	5,678.10
	6-9		Montgomery Countimpoundtax	1,066.72
	6-9		Montgomery Countinvoice	39.90
	6-11		Chargeback	2,637.16
	6-11		Chargeback	2,061.49
	6-15		KeyBank Auto Pymt	14,000.00
	6-15		Ohio Def Comp Deferrals	400.00
	6-24		Montgomery Countnet Pay	6,583.34
	6-24		Montgomery Countimpoundtax	1,477.28
	6-24		Montgomery Countinvoice	44.99
	6-25		Ohio Def Comp Deferrals	400.00
	6-29		Ohio Bwc Debits	23.49

Transfers	Date	Serial #	Destination	
	6-17		Trf To DDA 0000359681617023 0101	\$100,000.00
Total subtractions				\$303,760.06



359681593729

**Fees and
charges**

<i>Date</i>		<i>Quantity</i>	<i>Unit Charge</i>	
6-8-21	May Analysis Service Chg	1	341.46	-\$341.46
Fees and charges assessed this period				-\$341.46

See your Account Analysis statement for details.

MCCFA Budget versus Actual - YTD 2021 through June*

	Revised Budget 2021	Jan-June* Actual 2021	Variance 2021
Revenues			
City of Dayton Hotel Tax Contribution (1)	231,456		(231,456)
MCCFA Lodging Tax 3% (2)	1,227,859	543,325	(684,534)
Food and Beverage	524,850	5,875	(518,975)
Direct Costs	(220,437)	(8,931)	211,506
Pepsi Contributions	333		(333)
Pepsi Support Funds	15,000		(15,000)
Audio Visual	91,205	1,229	(89,976)
Events/Rental Income*	161,695	81,356	(80,339)
Direct Costs	(27,080)	(9,342)	17,738
DCC Leases	70,389	23,463	(46,926)
Management Company Donation	500,000	500,000	-
Other	62,492	2	(62,490)
Total Revenues	2,637,762	1,136,977	(1,500,785)
Expenses			
Salary	140,000	72,116	67,884
Retirement	41,300	16,801	24,499
Medicare	2,030	1,038	992
Other Benefits	6,336	824	5,512
Assistant to ED (9m in 2021)	52,000	15,216	36,784
Office Related			-
Laptop	3,500	2,386	1,114
Supplies/COVID	13,000	6,012	6,988
Dues	10,000	660	9,340
Conferences and travel	10,000	716	9,284
Furniture		9,974	(9,974)
Website	5,000	1,250	3,750
Technology Software		17,397	(17,397)
Misc Convention Center items		5,007	(5,007)
Professional Services			-
Legal	90,000	88,904	1,096
Accounting	25,000	8,675	16,325
Audit	-		-
Hotel Tax Collection Expenses	15,640	15,086	554
Promotional Services/Advertising	25,000	1,685	23,315
Payroll and Bank Fees	5,000	2,211	2,789
Architectural Design		16,445	(16,445)
Other - CBD Advisors		2,000	(2,000)
Other- Energy Audit/Plants		1,961	(1,961)
Other - AV Services	5,000	4,461	539
Other - Facility Cleaning	5,000	3,845	1,155
Other - VM/Bev Selection assistance		7,609	(7,609)
Insurance			-
Directors and Officials	2,800		2,800
General Liability	85,275	21,261	64,014
Bonds	1,500		1,500
Additional coverages	3,000		3,000
Convention Center Operation*			
CFA Expenses DM/Repairs		247,435	(247,435)
ASM Costs: Wages and Benefits	573,495	37,212	536,283
Utilities	23,380	18,018	5,362
Repairs and Maintenance	106,444	19,206	87,238
Contracted Services	104,700	32,777	71,923
Other	302,680	10,299	292,381
ASM VM Food/Beverage	68,582	2,903	65,679
ASM VM Base	80,000	18,000	62,000
City of Dayton Debt			-
Energy Conservation QCB			-
Principal	120,000		120,000
Interest	30,627		30,627
Special Assessment	65,000		65,000
Contingency	50,000		50,000
Total Expenses	2,071,289	709,390	1,361,899
Net Change	566,473	427,587	(138,886)

* The information for the convention center expenses doesn't include June payments or deposits from the shared account with ASM currently.

Montgomery County Convention Facilities Authority

Check Detail

July 2021

Num	Date	Name	Memo	Original Amount
debit	07/01/2021	Cincinnati Insurance	Quarterly payment	-21,260.00
1093	07/01/2021	Modern Entrance System	Work on Front Doors	-678.00
1094	07/01/2021	Commerical Parts & Service	Work on the kitchen	-1,910.17
1095	07/01/2021	Southtown Mechanical	Various repairs	-11,722.77
1096	07/01/2021	NCR Corporation	Training for software	-3,733.17
1097	07/01/2021	Modern Office Methods	6 printer/copiers	-2,790.00
1098	07/01/2021	Miami Industrial Trucks	Rental of equipment	-2,437.40
1099	07/01/2021	Peck Heating AC & Refig	Work on freezer and valves	-3,090.00
1100	07/01/2021	Digital Fringe	Signs	-104.60
1101	07/01/2021	Grainger	Supplies	-148.94
1102	07/01/2021	The Painting Contractor	Paint restroom ceilings, partitions, entrance tiles	-5,650.00
1103	07/01/2021	LWC Incorporated	1st Floor and Exhibit Hall Drawings	-1,727.20
1104	07/01/2021	Jerry Mays Locksmith Service	Rekey several offices	-266.00
1105	07/01/2021	Maxim Roofing	Work on North and South Walls	-24,500.00
1106	07/01/2021	Air Force One	Chiller work	-38,232.11
1107	07/01/2021	Bricker and Eckler	May legal	-5,255.06
1108	07/01/2021	SMG - DCC	Reimbursement for costs	-176.00
1109	07/01/2021	Ohio PERS	June retirement	-3,092.30
1110	07/01/2021	Oracle Elevator	Deposit on elevator work	-24,938.00
1111	07/01/2021	Elements IV Interiors	Deposit on new furniture	-49,728.00
1112	07/01/2021	Montgomery County	Overpayment on May 2021 CFA - 016	-5,242.02
1113	07/01/2021	Fraunfelter Accounting Services	June 2021 fiscal officer	-2,000.00
1114	07/12/2021	CBD Advisors	June Services	-1,000.00
1115	07/12/2021	Conventional Wisdom	RFQ Architect Services and out of pocket	-8,111.65
1116	07/12/2021	CBTS	Initial setup of Phones	-1,358.87
1117	07/12/2021	The Garland Co.	Scan of the roof	-1,000.00
1118	07/12/2021	Maxim Roofing	Work on east wall EIFS	-9,795.00
1119	07/12/2021	Montgomery County	Balance owed on CFA-016 overpayment	-128.61
1120	07/27/2021	Forte	March-June lodging tax collection	-48.25
1121	07/27/2021	TriMark Marlinn	Ice Marker #2746756	-10,447.89
1122	07/27/2021	Markey's Audio Visual	TV for Board Meeting	-504.00
1123	07/27/2021	Miami Industrial Trucks	Rental of 45' and 20' equipment	-2,437.40
1124	07/27/2021	Sign Dynamics	Temporary signage	-818.00
1125	07/27/2021	Grunder Landscaping	Tree trimming	-3,990.00
1126	07/27/2021	OHio and Indiana Roofing	Repair Parapet Wall	-2,000.00
1127	07/27/2021	The Painting Contractor	2nd floor painting	-10,500.00



FINANCIAL STATEMENTS
JUNE 30, 2021
Date Distributed: July 23, 2021



Distribution:

MCCFA:

Pam Plageman
Sean Fraunfelter

ASM Global:

John Page
Craig Liston

**DAYTON CONVENTION CENTER
REVISED ROLLING FORECAST
AS OF 6/30/21**

	6/30/2021	PROJECTED July - Dec	TOTAL PROJECTED FYE 12/21	BUDGET FYE 12/21
DIRECT EVENT INCOME	20,200	100,775	120,975	134,615
ANCILLARY INCOME	<u>(7,338)</u>	<u>381,381</u>	<u>374,043</u>	<u>395,618</u>
TOTAL EVENT INCOME	12,862	482,156	495,018	530,233
OTHER INCOME	<u>23,489</u>	<u>39,276</u>	<u>62,765</u>	<u>62,825</u>
ADJUSTED GROSS INCOME	36,351	521,432	557,783	593,058
TOTAL INDIRECT EXPENSES	<u>250,870</u>	<u>981,954</u>	<u>1,232,824</u>	<u>1,295,281</u>
NET INCOME (LOSS)	(214,519)	(460,522)	(675,041)	(702,223)

NOTES

Projected vs. Budget

Direct Event Income	(13,640)
Ancillary Income	(21,575)
Other Income	(60)

CHANGES TO INDIRECT

Savings in open positions	60,000
Increase in Contracted Cleaning Services	(18,000)
Net Savings in Utilities	28,457
ASM Management fee April expense	<u>(8,000)</u>

SUBTOTAL	62,457	<u>62,457</u>
----------	--------	---------------

TOTAL ADJUSTMENTS	27,182
-------------------	--------

2021 NET INCOME BUDGET	<u>(702,223)</u>
------------------------	------------------

BUDGET FORECAST	(675,041)
-----------------	-----------

INDEX

Highlights.....	1
Facility Statement of Income.....	5
Food & Beverage Income Statement MTD.....	6
Food & Beverage Income Statement YTD.....	7
Balance Sheet.....	8
Statement of Cash Flows.....	11
Monthly Event Income Reports.....	12
Event Income Statement Detail.....	22
Other Income Statement.....	24
Indirect Departments.....	25
Indirect Expense Detail.....	32
Accounts Receivable Aging.....	33

DAYTON CONVENTION CENTER
FINANCIAL STATEMENT HIGHLIGHTS
FOR MONTH ENDED JUNE 30, 2021

	<u>MONTH ACTUAL</u>	<u>MONTH BUDGET</u>	<u>VARIANCE</u>
Attendance	3,171	1,950	1,221
Event Days	5	6	(1)
Direct Event Income	2,414	7,900	(5,486)
Ancillary Income	77	6,345	(6,268)
Total Event Income	<u>2,491</u>	<u>14,245</u>	<u>(11,754)</u>
Other Operating Income	7,847	7,863	(16)
Operating Expenses	<u>112,457</u>	<u>143,928</u>	<u>31,471</u>
Net Income	<u>(102,119)</u>	<u>(121,820)</u>	<u>19,701</u>

COMMENTS:

EVENT INCOME:

Event Income under budget by \$11,754 due to the following:

Sporting Events: (\$11,709 under budget)

Miami Valley Dance - cancelled event	(1,500)
NPC Julie Palmer - F&B revenue was under budget projections and contracted cleaning expense exceeded budget	(2,975)
Hardrock MMA - F&B costs were over budget and contracted cleaning expense was over budget	(3,689)
Vicki Jo Dance - contracted cleaning exceeded budget and there were no F&B sales	(2,284)
Prior period adjustment includes set up labor from May events	(1,306)

In-House Meetings: (\$46 under budget)

Purchase of water for administrative office	(46)
---	------

OTHER OPERATING INCOME

Other Income under budget by \$16 due to the following:

Advertising budget includes Pepsi conversion fee, this will begin in July	(42)
ATM commission	26

OPERATING EXPENSE

Indirect Expense under budget by \$31,471 due to the following:

Net Salaries & Wages are under budget due to open positions	25,011
Contracted Cleaning is over budget projections	(6,026)
General & administrative includes purchase of media posts, logo stationary and additional web support	(1,319)
Operations expense is over budget due to forklift & electric slab rental and landscaping service	(4,061)
Savings in Repairs & Maintenance and Operational Supplies	5,568
Utilities reflect savings in electric, gas and water	11,514

EVENT CATEGORY	ATTENDANCE		Event Days		EVENT INCOME	
	ACT	BUD	ACT	BUD	ACT	BUD
Banquets						
Consumer/Public Shows						
Conventions						
Meetings						
Sporting Events	3,171	1,950	5	6	2,536	14,245
Trade Shows						
Other						
In-House Meetings					(46)	
TOTALS	3,171	1,950	5	6	2,490	14,245

DAYTON CONVENTION CENTER
FINANCIAL STATEMENT HIGHLIGHTS
YTD JUNE 2021

	YTD ACTUAL	YTD BUDGET	VARIANCE
Attendance	5,171	4,550	621
Event Days	11	15	(4)
Direct Event Income	20,200	33,840	(13,640)
Ancillary Income	(7,338)	14,237	(21,575)
Total Event Income	<u>12,862</u>	<u>48,077</u>	<u>(35,215)</u>
Other Operating Income	23,489	23,547	(58)
Operating Expenses	<u>250,870</u>	<u>322,849</u>	<u>71,979</u>
Net Income	<u>(214,519)</u>	<u>(251,225)</u>	<u>36,706</u>

COMMENTS:

EVENT INCOME:

Direct Event Income under budget by \$13,640

Reduction in Rental Income	(5,500)
Increase in Service Expense	(8,139)

Ancillary Income under budget by \$21,575

Differences in Ancillary Income compared to budget:

* Concessions	(17,765)
* Catering	545
* Novelties	300
* Electrical	955
* Audio Visual	(2,699)
* Internet Services	200
* Equipment Rental	(3,111)

OTHER INCOME

Other Operating Income under budget by \$58

Advertising budget includes Pepsi conversion fee, this will begin in July	(84)
ATM commission	26

OPERATING EXPENSES

Operating Expense under budget by \$71979

Net Salaries & Wages are under budget due to open positions	65,752
Contracted Cleaning is over budget due to reopening the facility	(12,678)
Operations expense is over budget due to forklift & electric slab rental and landscaping service	(6,528)
Savings in Repairs & Maintenance and Operational Supplies	6,913
Utilities reflect savings in electric, gas and water	28,457
ASM Management fee includes April expense that was not included in the budget	(8,000)

EVENT CATEGORY	ATTENDANCE		Event Days		EVENT INCOME	
	ACT	BUD	ACT	BUD	ACT	BUD
Banquets						
Consumer/Public Shows						
Conventions						
Meetings						
Sporting Events	5,171	4,550	11	15	12,974	48,077
Trade Shows						
Other						
In-House Meetings					(112)	
TOTALS	5,171	4,550	11	15	12,862	48,077

Dayton Convention Center
Income Statement
For the Six Months Ending June 30, 2021

	Current Month Actual	Current Month Budget	Variance	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Variance	Year to Date Prior Year
Event Income								
Direct Event Income								
Rental Income	\$6,800	\$7,900	(\$1,100)	\$0	\$28,340	\$33,840	(\$5,500)	\$0
Service Revenue	2,410	2,125	285	0	7,999	8,343	(344)	0
Service Expenses	(6,797)	(2,125)	(4,672)	0	(16,138)	(8,343)	(7,795)	0
Total Direct Event Income	2,414	7,900	(5,486)	0	20,200	33,840	(13,640)	0
Ancillary Income								
F&B Concession	(1,207)	3,770	(4,977)	0	(10,138)	7,627	(17,765)	0
F&B Catering	458	0	458	0	545	0	545	0
Novelty Sales	100	0	100	0	300	0	300	0
Electrical Services	650	150	500	0	1,105	150	955	0
Audio Visual	26	2,000	(1,974)	0	301	3,000	(2,699)	0
Internet Services	50	0	50	0	200	0	200	0
Equipment Rental	0	425	(425)	0	349	3,460	(3,111)	0
Total Ancillary Income	77	6,345	(6,268)	0	(7,338)	14,237	(21,575)	0
Other Event Income								
Total Event Income	2,491	14,245	(11,754)	0	12,862	48,077	(35,215)	0
Other Operating Income								
Advertising	0	42	(42)	0	0	84	(84)	0
Retail Shop	7,821	7,821	0	0	23,463	23,463	0	0
Other Income	26	0	26	0	26	0	26	0
Total Other Operating Income	7,847	7,863	(16)	0	23,489	23,547	(58)	0
Adjusted Gross Income	10,338	22,108	(11,770)	0	36,352	71,624	(35,272)	0
Operating Expenses								
Salaries and Wages	36,643	50,416	(13,773)	0	70,132	110,416	(40,284)	0
Payroll Taxes and Benefits	5,188	16,425	(11,237)	0	8,910	34,378	(25,468)	0
Net Salaries and Benefits	41,830	66,841	(25,011)	0	79,042	144,794	(65,752)	0
Contracted Services	17,251	11,225	6,026	0	50,028	37,350	12,678	0
General and Administrative	4,611	3,292	1,319	0	7,267	6,181	1,086	0
Operations	4,811	750	4,061	0	8,028	1,500	6,528	0
Food & Beverage Expense	475	1,260	(785)	0	3,378	2,526	852	0
Repair and Maintenance	9,192	12,433	(3,241)	0	28,398	31,848	(3,450)	0
Operational Supplies	3,235	5,562	(2,327)	0	7,661	11,124	(3,463)	0
Insurance	4,160	4,160	0	0	4,160	4,160	0	0
Utilities	16,891	28,405	(11,514)	0	34,909	63,366	(28,457)	0
ASM Management Fees	10,000	10,000	0	0	28,000	20,000	8,000	0
Total Operating Expenses	112,457	143,928	(31,471)	0	250,870	322,849	(71,979)	0
Net Income(Loss) From Operations	(102,119)	(121,820)	19,701	0	(214,519)	(251,225)	36,706	0
Other Expenses								
Net Income (Loss)	(102,119)	(121,820)	19,701	0	(214,519)	(251,225)	36,706	0

Dayton Convention Center
Food & Beverage Income Statement
For the Six Months Ending June 30, 2021

	Current MTD Actual		Current MTD Budget		Budget-Actual Variance	Current MTD Prior Year		Actual-Prior Yr Variance
Revenue								
Concessions	\$3,680.93	88.95%	\$6,500.00	100.00%	\$2,819.07	\$0.00	0.00%	(\$3,680.93)
Catering	457.50	11.05%	0.00	0.00%	(457.50)	0.00	0.00%	(457.50)
Total Gross Revenue	4,138.43	100.00%	6,500.00	100.00%	2,361.57	0.00	0.00%	(4,138.43)
Cost of Goods Sold								
Concessions	4,013.59	109.04%	2,730.00	42.00%	1,283.59	0.00	0.00%	4,013.59
Total Cost of Good Sold	4,013.59	96.98%	2,730.00	42.00%	1,283.59	0.00	0.00%	4,013.59
Direct Cost								
Concessions	874.12	23.75%	0.00	0.00%	874.12	0.00	0.00%	874.12
Total Direct Cost	874.12	21.12%	0.00	0.00%	874.12	0.00	0.00%	874.12
Gross Profit From Operations	(749.28)	-18.11%	3,770.00	58.00%	(4,519.28)	0.00	0.00%	(749.28)
Gross Profit	(749.28)	-18.11%	3,770.00	58.00%	(4,519.28)	0.00	0.00%	(749.28)
Operating Expenses								
Employee Salaries and Wages	7,417.59	179.24%	7,500.00	115.38%	(82.41)	0.00	0.00%	7,417.59
Benefits	1,081.17	26.13%	2,244.00	34.52%	(1,162.83)	0.00	0.00%	1,081.17
Net Employee Wages and Benefits	8,498.76	205.36%	9,744.00	149.91%	(1,245.24)	0.00	0.00%	8,498.76
Operating Supplies - F&B	258.52	6.25%	0.00	0.00%	258.52	0.00	0.00%	258.52
Incentive Fees - F&B	165.54	4.00%	260.00	4.00%	(94.46)	0.00	0.00%	165.54
Repairs & Maintenance - F&B	51.00	1.23%	0.00	0.00%	51.00	0.00	0.00%	51.00
Total Operating Expenses	8,973.82	216.84%	10,004.00	153.91%	(1,030.18)	0.00	0.00%	8,973.82
Net Income (Loss) From Operations	(9,723.10)	-234.95%	(6,234.00)	-95.91%	(3,489.10)	0.00	0.00%	(9,723.10)
EBITDA	(9,723.10)	-234.95%	(6,234.00)	-95.91%	(3,489.10)	0.00	0.00%	(9,723.10)
EBIT	(9,723.10)	-234.95%	(6,234.00)	-95.91%	(3,489.10)	0.00	0.00%	(9,723.10)

Dayton Convention Center
Food & Beverage Income Statement
For the Six Months Ending June 30, 2021

	Current YTD Actual		Current YTD Budget		Budget-Actual Variance	Current YTD Prior Year		Actual-PriorYTD Variance
Revenue								
Concessions	\$9,214.30	89.46%	\$13,150.00	100.00%	\$3,935.70	\$0.00	0.00%	(\$9,214.30)
Catering	1,085.49	10.54%	0.00	0.00%	(1,085.49)	0.00	0.00%	(1,085.49)
Total Gross Revenue	10,299.79	100.00%	13,150.00	100.00%	2,850.21	0.00	0.00%	(10,299.79)
Cost of Goods Sold								
Concessions	16,933.28	183.77%	5,523.00	42.00%	11,410.28	0.00	0.00%	16,933.28
Catering	540.51	49.79%	0.00	0.00%	540.51	0.00	0.00%	540.51
Total Cost of Good Sold	17,473.79	169.65%	5,523.00	42.00%	11,950.79	0.00	0.00%	17,473.79
Direct Cost								
Concessions	2,418.80	26.25%	0.00	0.00%	2,418.80	0.00	0.00%	2,418.80
Total Direct Cost	2,418.80	23.48%	0.00	0.00%	2,418.80	0.00	0.00%	2,418.80
Gross Profit From Operations	(9,592.80)	-93.14%	7,627.00	58.00%	(17,219.80)	0.00	0.00%	(9,592.80)
Gross Profit	(9,592.80)	-93.14%	7,627.00	58.00%	(17,219.80)	0.00	0.00%	(9,592.80)
Operating Expenses								
Employee Salaries and Wages	17,011.01	165.16%	18,750.00	142.59%	(1,738.99)	0.00	0.00%	17,011.01
Benefits	2,149.19	20.87%	5,086.00	38.68%	(2,936.81)	0.00	0.00%	2,149.19
Net Employee Wages and Benefits	19,160.20	186.03%	23,836.00	181.26%	(4,675.80)	0.00	0.00%	19,160.20
Operating Supplies - F&B	1,611.52	15.65%	0.00	0.00%	1,611.52	0.00	0.00%	1,611.52
Cleaning Supplies - F&B	288.47	2.80%	0.00	0.00%	288.47	0.00	0.00%	288.47
Incentive Fees - F&B	408.54	3.97%	526.00	4.00%	(117.46)	0.00	0.00%	408.54
Repairs & Maintenance - F&B	672.50	6.53%	0.00	0.00%	672.50	0.00	0.00%	672.50
Uniforms - F&B	396.68	3.85%	0.00	0.00%	396.68	0.00	0.00%	396.68
Total Operating Expenses	22,537.91	218.82%	24,362.00	185.26%	(1,824.09)	0.00	0.00%	22,537.91
Net Income (Loss) From Operations	(32,130.71)	-311.96%	(16,735.00)	-127.26%	(15,395.71)	0.00	0.00%	(32,130.71)
EBITDA	(32,130.71)	-311.96%	(16,735.00)	-127.26%	(15,395.71)	0.00	0.00%	(32,130.71)
EBIT	(32,130.71)	-311.96%	(16,735.00)	-127.26%	(15,395.71)	0.00	0.00%	(32,130.71)

Dayton Convention Center
Balance Sheet
For the Six Months Ending June 30, 2021

ASSETS

Current Assets	
Cash	56,350
Account Receivable	21,761
Prepaid Expenses	16,082
Total Current Assets	<u>94,193</u>
 Total Assets	 <u><u>94,193</u></u>

LIABILITIES AND EQUITY

Current Liabilities	
Accounts Payable	34,611
Accrued Expenses	39,892
Advanced Ticket Sales & Deposits	58,857
Total Current Liabilities	<u>133,360</u>
 Other Liabilities	
 Equity	
CY Funds Received From Authority	175,351
Current Year Equity	(214,519)
Total Equity	<u>(39,168)</u>
Total Liabilities and Equity	<u><u>94,193</u></u>

**Dayton Convention Center
Balance Sheet Detail
For the Six Months Ending June 30, 2021**

ASSETS

Cash and Investments	
Cash - Operating	\$51,350
Petty Cash - Finance	500
Change Fund - Food & Beverage	4,500
Total Cash and Investments	<u>56,350</u>
Accounts Receivable	
A/R Control	26,768
A/R	(5,007)
Total Accounts Receivable	<u>21,761</u>
Prepaid Expenses	
Prepaid Miscellaneous Expenses	16,082
Total Prepaid Expenses	<u>16,082</u>
Total Assets	<u>\$94,193</u>

Dayton Convention Center
Balance Sheet Detail
For the Six Months Ending June 30, 2021

LIABILITIES

Accounts Payable

A/P Control	21,782
A/P-State Sales Tax	1,301
A/P-Other	11,107
A/P-SIT Tax Withholding	223
A/P-LIT Tax Withholding	198
Total Accounts Payable	<u>34,611</u>

Accrued Expenses

Accrued Payroll	36,076
Accrued Vacation	2,702
Accrued 401(k)	567
Accrued Workers Compensation	547
Total Accrued Expenses	<u>39,892</u>

Advanced Deposits and Ticket Sales

Advance Deposits Conventions	58,857
Total Advanced Deposits and Ticket Sales	<u>58,857</u>

Equity

CY Funds Received From Authority	175,351
Current Year Equity	<u>(214,519)</u>
Total Equity	(39,168)

Total Liabilities and Equity	<u>\$94,193</u>
-------------------------------------	------------------------

Dayton Convention Center
Statement of Cash Flows
For the Six Months Ending June 30, 2021

	<u>June</u>	<u>Year to Date</u>
Cash Flow from Operations		
Excess of Operating Expense Before Operating Funding	(102,119)	(214,519)
Adjustments to Reconcile Excess of Operating expenses		
Before Operating Funding To Net Cash Provided By		
(Used In) Operating Activities		
Provision For Bad Debt	0	0
Changes in Operating Assets And Liabilities		
Accounts Receivable	6,725	(21,761)
Prepaid Expenses	(16,082)	(16,082)
Other Assets	0	0
Account Payable & Accrued Expenses	(42,483)	74,503
Deferred Income	0	0
Advance Deposits & Ticket Sales	14,604	58,857
Net Cash (Used In) Provided by Operating Activities	<u>(37,237)</u>	<u>95,517</u>
Cash Flows From Financing Activities		
Funding From The Authority	75,351	175,351
Equipment & Improvement Purchases to Be Funded By	0	0
The Authority		
Net Cash (Used In) Provided by Financing Activities	<u>75,351</u>	<u>175,351</u>
Net Increase/(Decrease) in Cash & Cash Equivalents	<u>(64,005)</u>	<u>56,350</u>
Cash & Cash Equivalents - Beginning of Period	<u>120,354</u>	<u>0</u>
Cash & Cash Equivalents - End of Period	<u><u>56,350</u></u>	<u><u>56,350</u></u>

Dayton Convention Center
Event Income Statement
For the Six Months Ending June 30, 2021
All Event Categories

	Current Month Actual	Current Month Budget	Variance	Prior Year Actual	Variance	Year to Date Actual	Year to Date Budget	Variance	Prior Year Actual	Variance
Attendance-Actual/DropCnt. Event Days	3,171 5	1,950 6	1,221 -1		3,171 5	5,171 11	4,550 15	621 -4		5,171 11
Direct Event Income										
Rental Income	6,800	7,900	(1,100)		6,800	28,340	33,840	(5,500)		28,340
Service Revenue	2,410	2,125	285		2,410	7,999	8,343	(344)		7,999
Service Expenses	(6,797)	(2,125)	(4,672)		(6,797)	(16,138)	(8,343)	(7,795)		(16,138)
Total Direct Event Income	<u>2,414</u>	<u>7,900</u>	<u>(5,486)</u>		<u>2,414</u>	<u>20,200</u>	<u>33,840</u>	<u>(13,640)</u>		<u>20,200</u>
Ancillary Income										
F&B Concession	(1,207)	3,770	(4,977)		(1,207)	(10,138)	7,627	(17,765)		(10,138)
F&B Catering	458		458		458	545		545		545
Novelty Sales	100		100		100	300		300		300
Electrical Services	650	150	500		650	1,105	150	955		1,105
Audio Visual	26	2,000	(1,974)		26	301	3,000	(2,699)		301
Internet Services	50		50		50	200		200		200
Equipment Rental		425	(425)			349	3,460	(3,111)		349
Total Ancillary Income	<u>77</u>	<u>6,345</u>	<u>(6,268)</u>		<u>77</u>	<u>(7,338)</u>	<u>14,237</u>	<u>(21,575)</u>		<u>(7,338)</u>
Other Event Income										
Total Event Income	<u>2,491</u>	<u>14,245</u>	<u>(11,754)</u>		<u>2,491</u>	<u>12,862</u>	<u>48,077</u>	<u>(35,215)</u>		<u>12,862</u>

**Dayton Convention Center
Event Income Statement
For the Six Months Ending June 30, 2021
Sporting Events**

	Current Month Actual	Current Month Budget	Variance	Prior Year Actual	Variance	Year to Date Actual	Year to Date Budget	Variance	Prior Year Actual	Variance
Attendance-Actual/DropCnt. Event Days	3,171 5	1,950 6	1,221 -1		3,171 5	5,171 11	4,550 15	621 -4		5,171 11
Direct Event Income										
Rental Income	6,800	7,900	(1,100)		6,800	28,340	33,840	(5,500)		28,340
Service Revenue	2,410	2,125	285		2,410	7,999	8,343	(344)		7,999
Service Expenses	(6,797)	(2,125)	(4,672)		(6,797)	(16,138)	(8,343)	(7,795)		(16,138)
Total Direct Event Income	2,414	7,900	(5,486)		2,414	20,200	33,840	(13,640)		20,200
Ancillary Income										
F&B Concession	(1,161)	3,770	(4,931)		(1,161)	(10,026)	7,627	(17,653)		(10,026)
F&B Catering	458		458		458	545		545		545
Novelty Sales	100		100		100	300		300		300
Electrical Services	650	150	500		650	1,105	150	955		1,105
Audio Visual	26	2,000	(1,974)		26	301	3,000	(2,699)		301
Internet Services	50		50		50	200		200		200
Equipment Rental		425	(425)			349	3,460	(3,111)		349
Total Ancillary Income	123	6,345	(6,222)		123	(7,226)	14,237	(21,463)		(7,226)
Other Event Income										
Total Event Income	2,536	14,245	(11,709)		2,536	12,974	48,077	(35,103)		12,974

Dayton Convention Center
Event Income Statement Detail

Fiscal Period: 06-2021

Sporting Events

11198 Miami Valley Dance

Start Date: 6/18/21

End Date: 6/19/21

Current Month Project To Date

Actual Budget Variance

Statistical Data

Attendance-Actual/DropCnt.	0.00	300.00	-300.00
Event Days	0.00	1.00	-1.00

Direct Event Income

Rental Income

Rent Theatre	0.00	1,000.00	-1,000.00
Total Rental Income	<u>0.00</u>	<u>1,000.00</u>	<u>-1,000.00</u>

Service Income

Security

Security Billed	0.00	300.00	-300.00
Contract Security Expense	0.00	-300.00	300.00
Total Security	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Total Service Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>

Total Direct Event Income

Ancillary Income

Other Event Income

Audio Visual

Gross Contracted Audio Visual	0.00	2,500.00	-2,500.00
Concessionaire Share	0.00	-2,000.00	2,000.00
Total Audio Visual	<u>0.00</u>	<u>500.00</u>	<u>-500.00</u>
Total Other Event Income	<u>0.00</u>	<u>500.00</u>	<u>-500.00</u>

Total Ancillary Income

Total Miami Valley Dance

	<u>0.00</u>	<u>500.00</u>	<u>-500.00</u>
	<u>0.00</u>	<u>1,500.00</u>	<u>-1,500.00</u>

Dayton Convention Center
Event Income Statement Detail

Fiscal Period: 06-2021

Sporting Events

11131

NPC Julie Palmer Ultimate Showdown

Start Date: 6/4/21

End Date: 6/5/21

Current Month Project To Date

Actual Budget Variance

Statistical Data

Attendance-Actual/DropCnt.	1,112.00	500.00	612.00
Event Days	2.00	2.00	0.00

Direct Event Income

Rental Income

Rent Theatre	2,150.00	2,250.00	-100.00
Total Rental Income	<u>2,150.00</u>	<u>2,250.00</u>	<u>-100.00</u>

Service Income

Changeover Setup

Contracted Changeover&Setup	-200.20	0.00	-200.20
Total Changeover Setup	<u>-200.20</u>	<u>0.00</u>	<u>-200.20</u>

Security

Security Billed	441.86	475.00	-33.14
Contract Security Expense	-145.37	-475.00	329.63
Total Security	<u>296.49</u>	<u>0.00</u>	<u>296.49</u>

Cleaning

Contracted Cleaning Wages	-1,022.25	0.00	-1,022.25
Total Cleaning	<u>-1,022.25</u>	<u>0.00</u>	<u>-1,022.25</u>

Taxes

Taxes Billed	58.61	0.00	58.61
Local Taxes	-58.61	0.00	-58.61
Total Taxes	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Total Service Income	<u>-925.96</u>	<u>0.00</u>	<u>-925.96</u>

Total Direct Event Income

	<u>1,224.04</u>	<u>2,250.00</u>	<u>-1,025.96</u>
--	-----------------	-----------------	------------------

Ancillary Income

Other Event Income

Food & Beverage Concession

Concessions Food Sales	339.53	3,000.00	-2,660.47
Cost of Sales Concessions	0.00	-1,260.00	1,260.00
Total Food & Beverage Concessions	<u>339.53</u>	<u>1,740.00</u>	<u>-1,400.47</u>

Novelty Sales

Dayton Convention Center
Event Income Statement Detail

Fiscal Period: 06-2021

Sporting Events

11131 NPC Julie Palmer Ultimate Showdown
 Start Date: 6/4/21 End Date: 6/5/21

Current Month Project To Date

	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Novelty Sales	100.00	0.00	100.00
Total Novelty Sales	100.00	0.00	100.00
Audio Visual			
Gross Contracted Audio Visual	294.16	2,500.00	-2,205.84
Concessionaire Share	-268.16	-2,000.00	1,731.84
Total Audio Visual	26.00	500.00	-474.00
Equipment Rental			
Equipment Rental Sales	0.00	175.00	-175.00
Total Equipment Rental	0.00	175.00	-175.00
Total Other Event Income	465.53	2,415.00	-1,949.47
Total Ancillary Income	465.53	2,415.00	-1,949.47
Total NPC Julie Palmer Ultimate Showdown	1,689.57	4,665.00	-2,975.43

Dayton Convention Center
Event Income Statement Detail

Fiscal Period: 06-2021

Sporting Events

11133

Hardrock MMA

Start Date: 6/25/21

End Date: 6/26/21

Current Month Project To Date

Actual Budget Variance

Statistical Data

Attendance-Actual/DropCnt.	659.00	500.00	159.00
Event Days	2.00	2.00	0.00

Direct Event Income

Rental Income

Rent Exhibit Hall	2,750.00	2,750.00	0.00
Total Rental Income	<u>2,750.00</u>	<u>2,750.00</u>	<u>0.00</u>

Service Income

Changeover Setup

Contracted Changeover&Setup	-335.79	0.00	-335.79
Total Changeover Setup	<u>-335.79</u>	<u>0.00</u>	<u>-335.79</u>

Security

Security Billed	860.47	650.00	210.47
Contract Security Expense	-932.32	-650.00	-282.32
Total Security	<u>-71.85</u>	<u>0.00</u>	<u>-71.85</u>

Cleaning

Contracted Cleaning Wages	-1,168.50	0.00	-1,168.50
Total Cleaning	<u>-1,168.50</u>	<u>0.00</u>	<u>-1,168.50</u>

Taxes

Taxes Billed	349.44	0.00	349.44
Local Taxes	-349.44	0.00	-349.44
Total Taxes	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Total Service Income	<u>-1,576.14</u>	<u>0.00</u>	<u>-1,576.14</u>

Total Direct Event Income

	<u>1,173.86</u>	<u>2,750.00</u>	<u>-1,576.14</u>
--	-----------------	-----------------	------------------

Ancillary Income

Other Event Income

Food & Beverage Concession

Concessions Food Sales	3,341.40	1,500.00	1,841.40
Cost of Sales Concessions	-3,812.42	-630.00	-3,182.42
Cost of Sales - Beverages	-155.35	0.00	-155.35
Contracted F&B Con. Expense	-874.12	0.00	-874.12
Total Food & Beverage Concessions	<u>-1,500.49</u>	<u>870.00</u>	<u>-2,370.49</u>

Dayton Convention Center
Event Income Statement Detail

Fiscal Period: 06-2021

Sporting Events

11133 Hardrock MMA

Start Date: 6/25/21

End Date: 6/26/21

Current Month Project To Date

	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Food & Beverage Catering			
Catering Food Sales	457.50	0.00	457.50
Total Food & Beverage Catering	457.50	0.00	457.50
Electrical Services			
Electrical Services Sales	650.00	150.00	500.00
Total Electrical Services	650.00	150.00	500.00
Audio Visual			
Gross Contracted Audio Visual	0.00	2,500.00	-2,500.00
Concessionaire Share	0.00	-2,000.00	2,000.00
Total Audio Visual	0.00	500.00	-500.00
Internet Services			
Gross Cntrctd Internet Service	300.00	0.00	300.00
Concessionaire Share	-250.00	0.00	-250.00
Total Internet Services	50.00	0.00	50.00
Equipment Rental			
Equipment Rental Sales	0.00	250.00	-250.00
Total Equipment Rental	0.00	250.00	-250.00
Total Other Event Income	-342.99	1,770.00	-2,112.99
Total Ancillary Income	-342.99	1,770.00	-2,112.99
Total Hardrock MMA	830.87	4,520.00	-3,689.13

Dayton Convention Center
Event Income Statement Detail

Fiscal Period: 06-2021

Sporting Events

11193 Vicki Jo Dance

Start Date: 6/13/21

End Date: 6/13/21

Current Month Project To Date

Actual Budget Variance

Statistical Data

Attendance-Actual/DropCnt.	1,400.00	650.00	750.00
Event Days	1.00	1.00	0.00

Direct Event Income

Rental Income

Rent Theatre	1,900.00	1,900.00	0.00
Total Rental Income	<u>1,900.00</u>	<u>1,900.00</u>	<u>0.00</u>

Service Income

Security

Security Billed	651.16	700.00	-48.84
Contract Security Expense	-123.34	-700.00	576.66
Total Security	<u>527.82</u>	<u>0.00</u>	<u>527.82</u>

Cleaning

Contracted Cleaning Wages	-1,151.50	0.00	-1,151.50
Total Cleaning	<u>-1,151.50</u>	<u>0.00</u>	<u>-1,151.50</u>

Taxes

Taxes Billed	48.84	0.00	48.84
Local Taxes	-48.84	0.00	-48.84
Total Taxes	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
Total Service Income	<u>-623.68</u>	<u>0.00</u>	<u>-623.68</u>

Total Direct Event Income

	<u>1,276.32</u>	<u>1,900.00</u>	<u>-623.68</u>
--	-----------------	-----------------	----------------

Ancillary Income

Other Event Income

Food & Beverage Concession

Concessions Food Sales	0.00	2,000.00	-2,000.00
Cost of Sales Concessions	0.00	-840.00	840.00
Total Food & Beverage Concessions	<u>0.00</u>	<u>1,160.00</u>	<u>-1,160.00</u>

Audio Visual

Gross Contracted Audio Visual	0.00	2,500.00	-2,500.00
Concessionaire Share	0.00	-2,000.00	2,000.00
Total Audio Visual	<u>0.00</u>	<u>500.00</u>	<u>-500.00</u>

Dayton Convention Center
Event Income Statement Detail

Fiscal Period: 06-2021

Sporting Events

11193

Vicki Jo Dance

Start Date: 6/13/21

End Date: 6/13/21

Current Month Project To Date

	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Total Other Event Income	<u>0.00</u>	<u>1,660.00</u>	<u>-1,660.00</u>
Total Ancillary Income	<u>0.00</u>	<u>1,660.00</u>	<u>-1,660.00</u>
Total Vicki Jo Dance	<u><u>1,276.32</u></u>	<u><u>3,560.00</u></u>	<u><u>-2,283.68</u></u>

Dayton Convention Center
Event Income Statement
For the Six Months Ending June 30, 2021
In-House Meetings

	Current Month Actual	Current Month Budget	Variance	Prior Year Actual	Variance	Year to Date Actual	Year to Date Budget	Variance	Prior Year Actual	Variance
Direct Event Income										
Ancillary Income										
F&B Concession	(\$46)		(\$46)		(\$46)	(\$112)		(\$112)		(\$112)
Total Ancillary Income	(46)		(46)		(46)	(112)		(112)		(112)
Other Event Income										
Total Event Income	(46)		(46)		(46)	(112)		(112)		(112)

Dayton Convention Center
Event Income Statement Detail
For the Six Months Ending June 30, 2021
All Event Categories

	Current Month Actual	Current Month Budget	Variance	Prior Year Actual	Variance	Year to Date Actual	Year to Date Budget	Variance	Prior Year Actual	Variance
Attendance-Actual/DropCnt.	3,171	1,950	1,221		3,171	5,171	4,550	621		5,171
Event Days	5	6	-1		5	11	15	-4		11
Direct Event Income										
Rental Income										
Rent Meetings Rooms						3,150		3,150		3,150
Rent Exhibit Hall	2,750	2,750			2,750	11,400	11,400			11,400
Rent Theatre	4,050	5,150	(1,100)		4,050	13,790	22,440	(8,650)		13,790
Total Rental Income	6,800	7,900	(1,100)		6,800	28,340	33,840	(5,500)		28,340
Service Income										
Changeover Setup										
Contracted Changeover&Setup	(1,796)		(1,796)		(1,796)	(2,796)		(2,796)		(2,796)
	(1,796)		(1,796)		(1,796)	(2,796)		(2,796)		(2,796)
Security										
Security Billed	1,953	2,125	(172)		1,953	6,698	8,343	(1,645)		6,698
Contract Security Expense	(1,201)	(2,125)	924		(1,201)	(2,095)	(8,343)	6,248		(2,095)
Net Security Income	752		752		752	4,603		4,603		4,603
Cleaning										
Contracted Cleaning Wages	(3,342)		(3,342)		(3,342)	(9,946)		(9,946)		(9,946)
Net Cleaning Income	(3,342)		(3,342)		(3,342)	(9,946)		(9,946)		(9,946)
Taxes Billed	457		457		457	1,301		1,301		1,301
Local Taxes	(457)		(457)		(457)	(1,301)		(1,301)		(1,301)
Total Services Income	(4,386)		(4,386)		(4,386)	(8,140)		(8,140)		(8,140)
Total Direct Event Income	2,414	7,900	(5,486)		2,414	20,200	33,840	(13,640)		20,200
Ancillary Income										
Food & Beverage Concessions										
Concessions Food Sales	3,681	6,500	(2,819)		3,681	9,214	13,150	(3,936)		9,214
Cost of Sales - Food	(3,812)	(2,730)	(1,082)		(3,812)	(13,658)	(5,523)	(8,135)		(13,658)
Cost of Sales - Beverages	(201)		(201)		(201)	(3,276)		(3,276)		(3,276)
Contracted F&B Con. Expense	(874)		(874)		(874)	(2,419)		(2,419)		(2,419)
F & B Concessions Income	(1,206)	3,770	(4,976)		(1,206)	(10,139)	7,627	(17,766)		(10,139)
Food & Beverage Catering										
Catering Food Sales	458		458		458	1,085		1,085		1,085
Cost of Sales - Food						(541)		(541)		(541)
F & B Catering Income	458		458		458	544		544		544
Novelty Sales										
Novelty Sales	100		100		100	300		300		300
Novelty Sales Income	100		100		100	300		300		300
Electrical Services										
Electrical Services Sales	650	150	500		650	1,105	150	955		1,105
Electrical Services Income	650	150	500		650	1,105	150	955		1,105
Audio Visual										
Gross Contracted Audio Visual	294	10,000	(9,706)		294	1,944	15,000	(13,056)		1,944
Concessionaire Share	(268)	(8,000)	7,732		(268)	(1,643)	(12,000)	10,357		(1,643)

**Dayton Convention Center
Event Income Statement Detail
For the Six Months Ending June 30, 2021
All Event Categories**

	Current Month Actual	Current Month Budget	Variance	Prior Year Actual	Variance	Year to Date Actual	Year to Date Budget	Variance	Prior Year Actual	Variance
Audio Visual Income	26	2,000	(1,974)		26	301	3,000	(2,699)		301
Internet Services										
Gross Cntrctd Internet Service	300		300		300	1,050		1,050		1,050
Concessionaire Share	(250)		(250)		(250)	(850)		(850)		(850)
Internet Services Income	50		50		50	200		200		200
Equipment Rental										
Equipment Rental Sales		425	(425)			349	3,460	(3,111)		349
Equipment Rental Income		425	(425)			349	3,460	(3,111)		349
Total Ancillary Income	77	6,345	(6,268)		77	(7,338)	14,237	(21,575)		(7,338)
Other Event Income										
Total Event Income	2,491	14,245	(11,754)		2,491	12,862	48,077	(35,215)		12,862

Dayton Convention Center
Other Operating Income Detail
For the Six Months Ending June 30, 2021

	<u>Current Month Actual</u>	<u>Current Month Budget</u>	<u>Variance</u>	<u>Current Month Prior Year</u>	<u>Year to Date Actual</u>	<u>Year to Date Budget</u>	<u>Variance</u>	<u>Year to Date Prior Year</u>
Other Operating Income								
Advertising								
Advertising Income		\$42	(\$42)			\$84	(\$84)	
Total Advertising		42	(42)			84	(84)	
Retail Shop								
Retail Sales - Base Rent	7,821	7,821			23,463	23,463		
Total Retail Shop	7,821	7,821			23,463	23,463		
Other Income								
ATM Commissions	26		26		26		26	
Total Other Income	26		26		26		26	
Total Other Operating Income	7,847	7,863	(16)		23,489	23,547	(58)	

**Dayton Convention Center
Indirect Expenses Detail
For the Six Months Ending June 30, 2021
Executive**

	Current Month Actual	Current Month Budget	Variance	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Variance	Year to Date Prior Year
SALARIES AND WAGES								
Salaries Administration	\$11,748	\$10,417	\$1,331		\$27,476	\$31,251	(\$3,775)	
Total Salaries and Wages	11,748	10,417	1,331		27,476	31,251	(3,775)	
PAYROLL TAXES AND EMPLOYEE BENEFITS								
Payroll Taxes	918	1,042	(124)		2,512	3,126	(614)	
Benefits	(147)	1,050	(1,197)		(147)	3,150	(3,297)	
401 (k)	288	104	184		361	312	49	
Workers Compensation Insur.	13	313	(300)		19	939	(920)	
Vacation Expense	1,666	200	1,466		1,666	600	1,066	
Total Payroll Taxes and Employee Benefits	2,738	2,709	29		4,410	8,127	(3,717)	
NET SALARIES AND BENEFITS	14,486	13,126	1,360		31,886	39,378	(7,492)	
GENERAL AND ADMINISTRATIVE EXPENSES								
Professional Fees - Legal		500	(500)			500	(500)	
Meals & Entertainment	227		227		428		428	
Total General and Administrative Expenses	227	500	(273)		428	500	(72)	
Total Department Expenses	14,713	13,626	1,087		32,313	39,878	(7,565)	

Daytón Convention Center
Indirect Expenses Detail
For the Six Months Ending June 30, 2021
Finance

	Current Month Actual	Current Month Budget	Variance	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Variance	Year to Date Prior Year
SALARIES AND WAGES								
Salaries Administration	\$833	\$5,833	(\$5,000)		\$2,500	\$11,666	(\$9,166)	
Total Salaries and Wages	833	5,833	(5,000)		2,500	11,666	(9,166)	
PAYROLL TAXES AND EMPLOYEE BENEFITS								
Payroll Taxes	83	583	(500)		250	1,166	(916)	
Benefits		1,050	(1,050)			2,100	(2,100)	
401 (k)		58	(58)			116	(116)	
Workers Compensation Insur.		175	(175)			350	(350)	
Vacation Expense		112	(112)			224	(224)	
Total Payroll Taxes and Employee Benefits	83	1,978	(1,895)		250	3,956	(3,706)	
NET SALARIES AND BENEFITS	917	7,811	(6,894)		2,750	15,622	(12,872)	
GENERAL AND ADMINISTRATIVE EXPENSES								
Payroll Processing	213		213		403		403	
Total General and Administrative Expenses	213		213		403		403	
Total Department Expenses	1,130	7,811	(6,681)		3,153	15,622	(12,469)	

**Dayton Convention Center
Indirect Expenses Detail
For the Six Months Ending June 30, 2021
Sales & Marketing**

	Current Month Actual	Current Month Budget	Variance	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Variance	Year to Date Prior Year
SALARIES AND WAGES								
Salaries Administration	\$4,684	\$4,583	\$101		\$4,684	\$4,583	\$101	
Total Salaries and Wages	4,684	4,583	101		4,684	4,583	101	
PAYROLL TAXES AND EMPLOYEE BENEFITS								
Payroll Taxes	382	458	(76)		382	458	(76)	
Benefits	(110)	1,050	(1,160)		(110)	1,050	(1,160)	
401 (k)		46	(46)			46	(46)	
Workers Compensation Insur.	9	137	(128)		9	137	(128)	
Vacation Expense	163	88	75		163	88	75	
Total Payroll Taxes and Employee Benefits	443	1,779	(1,336)		443	1,779	(1,336)	
NET SALARIES AND BENEFITS	5,127	6,362	(1,235)		5,127	6,362	(1,235)	
GENERAL AND ADMINISTRATIVE EXPENSES								
Advertising	629		629		629		629	
Total General and Administrative Expenses	629		629		629		629	
Total Department Expenses	5,756	6,362	(606)		5,756	6,362	(606)	

Dayton Convention Center
Indirect Expenses Detail
For the Six Months Ending June 30, 2021
Operations

	Current Month Actual	Current Month Budget	Variance	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Variance	Year to Date Prior Year
SALARIES AND WAGES								
Salaries Administration	\$2,482	\$12,083	(\$9,601)		\$6,456	\$24,166	(\$17,710)	
Total Salaries and Wages	2,482	12,083	(9,601)		6,456	24,166	(17,710)	
PAYROLL TAXES AND EMPLOYEE BENEFITS								
Payroll Taxes	241	1,208	(967)		658	2,416	(1,758)	
Benefits	(190)	2,100	(2,290)		(190)	4,200	(4,390)	
401 (k)		121	(121)			242	(242)	
Workers Compensation Insur.	40	362	(322)		96	724	(628)	
Vacation Expense		232	(232)			464	(464)	
Total Payroll Taxes and Employee Benefits	91	4,023	(3,932)		564	8,046	(7,482)	
NET SALARIES AND BENEFITS	2,572	16,106	(13,534)		7,020	32,212	(25,192)	
CONTRACTED SERVICES								
Contracted Security	5,418	8,625	(3,207)		16,342	20,250	(3,908)	
Contracted Cleaning	11,513	2,500	9,013		33,250	17,000	16,250	
Total Contracted Services	16,931	11,125	5,806		49,593	37,250	12,343	
GENERAL AND ADMINISTRATIVE EXPENSES								
Computer Expense	2,089	1,980	109		3,230	4,257	(1,027)	
Total General and Administrative Expenses	2,089	1,980	109		3,230	4,257	(1,027)	
OPERATIONS EXPENSES								
Trash Removal	587	650	(63)		1,188	1,300	(112)	
Landscaping	1,108		1,108		3,526		3,526	
Exterminating	99	100	(1)		297	200	97	
Equipment Rental	3,017		3,017		3,017		3,017	
Total Operations Expenses	4,811	750	4,061		8,028	1,500	6,528	
REPAIRS AND MAINTENANCE								
Machinery & Equipment		2,500	(2,500)		822	5,000	(4,178)	
Maintenance Agreements	9,192	9,933	(741)		27,576	26,848	728	
Total Repairs and Maintenance	9,192	12,433	(3,241)		28,398	31,848	(3,450)	
OPERATIONAL SUPPLIES								
General Building Supplies	155	1,250	(1,095)		2,815	2,500	315	
Fuel Propane					104		104	
Plumbing		125	(125)			250	(250)	
First Aid		125	(125)			250	(250)	
Janitorial	1,744	3,562	(1,818)		3,406	7,124	(3,718)	
Uniforms		500	(500)			1,000	(1,000)	
Signage	1,336		1,336		1,336		1,336	
Total Operational Supplies	3,235	5,562	(2,327)		7,661	11,124	(3,463)	

**Dayton Convention Center
Indirect Expenses Detail
For the Six Months Ending June 30, 2021
Operations**

	Current Month Actual	Current Month Budget	Variance	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Variance	Year to Date Prior Year
Total Department Expenses	<u>38,830</u>	<u>47,956</u>	<u>(9,126)</u>		<u>103,929</u>	<u>118,191</u>	<u>(14,262)</u>	

**Dayton Convention Center
Indirect Expenses Detail
For the Six Months Ending June 30, 2021
Event Management**

	Current Month Actual	Current Month Budget	Variance	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Variance	Year to Date Prior Year
SALARIES AND WAGES								
Salaries Administration	\$9,478	\$10,000	(\$522)		\$12,006	\$20,000	(\$7,995)	
Total Salaries and Wages	9,478	10,000	(522)		12,006	20,000	(7,995)	
PAYROLL TAXES AND EMPLOYEE BENEFITS								
Payroll Taxes	576	1,000	(424)		858	2,000	(1,142)	
Benefits	(393)	2,100	(2,493)		(393)	4,200	(4,593)	
401 (k)		100	(100)			200	(200)	
Workers Compensation Insur.	227	300	(73)		288	600	(312)	
Vacation Expense	341	192	149		341	384	(43)	
Total Payroll Taxes and Employee Benefits	751	3,692	(2,941)		1,094	7,384	(6,290)	
NET SALARIES AND BENEFITS	10,229	13,692	(3,463)		13,099	27,384	(14,285)	
Total Department Expenses	10,229	13,692	(3,463)		13,099	27,384	(14,285)	

Dayton Convention Center
Indirect Expenses Detail
For the Six Months Ending June 30, 2021
Overhead

	Current Month Actual	Current Month Budget	Variance	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Variance	Year to Date Prior Year
CONTRACTED SERVICES								
Contracted Armor Car Service	\$321	\$100	\$221		\$435	\$100	\$335	
Total Contracted Services	321	100	221		435	100	335	
GENERAL AND ADMINISTRATIVE EXPENSES								
Bank Service Charges	155	500	(345)		259	800	(541)	
Office Supplies	682	250	432		955	500	455	
Printing & Stationary	620	62	558		1,366	124	1,242	
Over & Short	(4)		(4)		(4)		(4)	
Total General and Administrative Expenses	1,453	812	641		2,577	1,424	1,153	
INSURANCE								
General Liability Insurance	4,160	4,160			4,160	4,160		
Total Insurance	4,160	4,160			4,160	4,160		
UTILITIES								
Electricity	15,568	17,930	(2,362)		32,412	42,416	(10,004)	
Gas	1,323	7,500	(6,177)		2,206	15,000	(12,794)	
Telephone		800	(800)			1,600	(1,600)	
Water		2,175	(2,175)		291	4,350	(4,059)	
Net Utilities	16,891	28,405	(11,514)		34,909	63,366	(28,457)	
ASM MANAGEMENT FEE								
Base Fee	10,000	10,000			28,000	20,000	8,000	
Total ASM Management Fee	10,000	10,000			28,000	20,000	8,000	
Total Department Expenses	32,825	43,477	(10,652)		70,081	89,050	(18,969)	

Dayton Convention Center
Indirect Expenses Detail
For the Six Months Ending June 30, 2021
Food & Beverage

	Current Month Actual	Current Month Budget	Variance	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Variance	Year to Date Prior Year
SALARIES AND WAGES								
Salaries Administration	\$7,418	\$7,500	(\$82)		\$17,011	\$18,750	(\$1,739)	
Total Salaries and Wages	7,418	7,500	(82)		17,011	18,750	(1,739)	
PAYROLL TAXES AND EMPLOYEE BENEFITS								
Payroll Taxes	470	750	(280)		1,481	1,875	(394)	
Benefits		1,050	(1,050)			2,100	(2,100)	
401 (k)		75	(75)			188	(188)	
Workers Compensation Insur.	78	225	(147)		135	563	(428)	
Vacation Expense	533	144	389		533	360	173	
Total Payroll Taxes and Employee Benefits	1,081	2,244	(1,163)		2,149	5,086	(2,937)	
NET SALARIES AND BENEFITS	8,499	9,744	(1,245)		19,160	23,836	(4,676)	
OPERATIONS EXPENSES								
Operating Supplies - F&B	259		259		1,612		1,612	
Other Operating Exp - F & B		1,000	(1,000)			2,000	(2,000)	
Cleaning Supplies - F & B					288		288	
Incentive fee - F&B	166	260	(94)		409	526	(117)	
Repairs & Maintenance - F&B	51		51		673		673	
Uniforms - F&B					397		397	
Total Operations Expenses	475	1,260	(785)		3,378	2,526	852	
Total Department Expenses	8,974	11,004	(2,030)		22,538	26,362	(3,824)	

Dayton Convention Center
Indirect Expenses Detail
For the Six Months Ending June 30, 2021
Total Company Indirect Expenses

	Current Month Actual	Current Month Budget	Variance	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Variance	Year to Date Prior Year
SALARIES AND WAGES								
Salaries Administration	\$36,643	\$50,416	(\$13,773)		\$70,132	\$110,416	(\$40,284)	
Total Salaries and Wages	36,643	50,416	(13,773)		70,132	110,416	(40,284)	
PAYROLL TAXES AND EMPLOYEE BENEFITS								
Payroll Taxes	2,670	5,041	(2,371)		6,140	11,041	(4,901)	
Benefits	(840)	8,400	(9,240)		(840)	16,800	(17,640)	
401 (k)	288	504	(216)		361	1,104	(743)	
Workers Compensation Insur.	366	1,512	(1,146)		547	3,313	(2,766)	
Vacation Expense	2,702	968	1,734		2,702	2,120	582	
Total Payroll Taxes and Employee Benefits	5,188	16,425	(11,237)		8,910	34,378	(25,468)	
NET SALARIES AND BENEFITS	41,830	66,841	(25,011)		79,042	144,794	(65,752)	
CONTRACTED SERVICES								
Contracted Security	5,418	8,625	(3,207)		16,342	20,250	(3,908)	
Contracted Cleaning	11,513	2,500	9,013		33,250	17,000	16,250	
Contracted Armor Car Service	321	100	221		435	100	335	
Total Contracted Services	17,251	11,225	6,026		50,028	37,350	12,678	
GENERAL AND ADMINISTRATIVE EXPENSES								
Professional Fees - Legal		500	(500)			500	(500)	
Bank Service Charges	155	500	(345)		259	800	(541)	
Meals & Entertainment	227		227		428		428	
Office Supplies	682	250	432		955	500	455	
Printing & Stationary	620	62	558		1,366	124	1,242	
Payroll Processing	213		213		403		403	
Advertising	629		629		629		629	
Over & Short	(4)		(4)		(4)		(4)	
Computer Expense	2,089	1,980	109		3,230	4,257	(1,027)	
Total General and Administrative Expenses	4,611	3,292	1,319		7,267	6,181	1,086	
OPERATIONS EXPENSES								
Trash Removal	587	650	(63)		1,188	1,300	(112)	
Landscaping	1,108		1,108		3,526		3,526	
Exterminating	99	100	(1)		297	200	97	
Equipment Rental	3,017		3,017		3,017		3,017	
Operating Supplies - F&B	259		259		1,612		1,612	
Other Operating Exp - F & B		1,000	(1,000)			2,000	(2,000)	
Cleaning Supplies - F & B					288		288	
Incentive fee - F&B	166	260	(94)		409	526	(117)	
Repairs & Maintenance - F&B	51		51		673		673	
Uniforms - F&B					397		397	
Total Operations Expenses	5,286	2,010	3,276		11,406	4,026	7,380	
REPAIRS AND MAINTENANCE								
Machinery & Equipment		2,500	(2,500)		822	5,000	(4,178)	
Maintenance Agreements	9,192	9,933	741		27,576	26,848	728	
Total Repairs and Maintenance	9,192	12,433	(3,241)		28,398	31,848	(3,450)	

**Dayton Convention Center
Indirect Expenses Detail
For the Six Months Ending June 30, 2021
Total Company Indirect Expenses**

	Current Month Actual	Current Month Budget	Variance	Current Month Prior Year	Year to Date Actual	Year to Date Budget	Variance	Year to Date Prior Year
OPERATIONAL SUPPLIES								
General Building Supplies	155	1,250	(1,095)		2,815	2,500	315	
Fuel Propane					104		104	
Plumbing		125	(125)			250	(250)	
First Aid		125	(125)			250	(250)	
Janitorial	1,744	3,562	(1,818)		3,406	7,124	(3,718)	
Uniforms		500	(500)			1,000	(1,000)	
Signage	1,336		1,336		1,336		1,336	
Total Operational Supplies	3,235	5,562	(2,327)		7,661	11,124	(3,463)	
INSURANCE								
General Liability Insurance	4,160	4,160			4,160	4,160		
Total Insurance	4,160	4,160			4,160	4,160		
UTILITIES								
Electricity	15,568	17,930	(2,362)		32,412	42,416	(10,004)	
Gas	1,323	7,500	(6,177)		2,206	15,000	(12,794)	
Telephone		800	(800)			1,600	(1,600)	
Water		2,175	(2,175)		291	4,350	(4,059)	
Net Utilities	16,891	28,405	(11,514)		34,909	63,366	(28,457)	
ASM MANAGEMENT FEE								
Base Fee	10,000	10,000			28,000	20,000	8,000	
Total ASM Management Fee	10,000	10,000			28,000	20,000	8,000	
Total Department Expenses	112,457	143,928	(31,471)		250,870	322,849	(71,979)	